

# **APPLICATION FORM**

2014 - 2015 SFAC GRANT ALLOCATION \$ 612,608.00

# **CONTACT INFORMATION:**

ORGANIZATION NAME: African American Art & Culture Complex
ORGANIZATION NAME: African American Art & Culture Complex  STREET ADDRESS: 762 Fulton Street  CITY/STATE/ZIP CODE: San Francisco, CA 94102
CITY/STATE/ZIP CODE: San Francisco, CA 94102
EXECUTIVE DIRECTOR: Kimberly Hayes
OFFICE PHONE: 415-922-2049 EMAIL: kimberly@aaacc.org
SIGNATURE:  SIGNATURE:  ONLY  DATE: 7/23/14  (SUBMITTED BY PERSON AUTHORIZED TO SIGN CONTRACTS, REPORTS, AND INVOICES)  PRINTED NAME: Kimberly Hayes TITLE: Executive Director
HOURS OF OPERATION: <u>M-F 9AM - 8PM, SAT 9AM - 5PM</u> (IF OPERATING A FACILITY)
MPP APPLICATION CHECKLIST: Please be sure the Management and Programming Plan includes all of the following:
□Completed Management and Programming Plan with signature
☐ SFAC Grant budget (projected income and expense) and organizational budget for FY 2014-2015
□ Organization Chart with staff (including contractors and volunteers)
☐ Resumes for key staff (if staff has changed) including executive director, facility manager, and bookkeeper
□ Personnel Policies and Procedures (if this has changed)
☐ Current list of Board of Directors with contact information (if members have changed)
☐ Proof of Insurance Policies including the following: Worker's Compensation, General Liability, Automobile Liability, and Property Insurance
☐ List of sub-tenants
☐ List of building rental rates for the public and sub-tenants
☐ List of office rates for the sub-tenants



#### **NARRATIVE QUESTIONS:**

The San Francisco Arts Commission's Cultural Center Program is prioritizing the following four goals based on our Charter Mandate and the 2014-2019 Strategic Plan. **Please use up to four pages** to describe how your organization will achieve these goals this year noting SMART (specific, measurable, attainable, realistic, and time-sensitive) goals, objectives and outputs.

#### . Support cultural equity and access to high quality arts experiences for all

- What are your programmatic and curatorial goals? What is your organization's creative decision making process? How is your constituency engaged in developing programs?
- How does your organization serve a diverse audience? Who is your current audience and how will you assess this?

#### · Support artists and arts organizations

- How does your organization provide employment or earned income opportunities for artists?
- How does your organization provide technical assistance and professional development opportunities for artists and arts administrators?
- What is your organization's strategy for integrating these opportunities into programming?
- o What are the needs around artist work, rehearsal, and presentation space in your community? How is your organization addressing those needs?

#### • Play a critical role in strengthening neighborhoods and communities

- How does your organization gather information about community needs? How does your organization decide to create and implement programming that responds to those needs?
- What kinds of artistic collaborations (creative decision making between the Center and one or more external partners with a written agreement outlining goals, roles, and responsibility) will your organization foster with artists, arts organizations, service organizations, non-arts entities, and other community stake holders?

#### Invest in a vibrant arts community

- How does your organization develop staff and artistic leadership that can contribute to the arts ecosystem? What systems are in place to encourage and allow them to do this work?
- In what way does your organization strive to provide livable wages and benefits to your staff?



#### Programmatic and Curatorial Goals

AAACC aims to increase the quantity and frequency of programming by streamlining internal programming and expanding offerings with key external partnerships.

Curatorial Objectives include continuing to produce five to seven visual art exhibits annually and exposing the community we serve through 9-12 *Art Talks*, *Art & Culture Think Tanks*, and film screenings, as well as other unique programs that compliment the visual art exhibits. We plan to provide at least two to three artists with commissioned mural projects in partnership with AAACC and dedicate a room in the facility as a "pop-up" painting studio for artists who want to explore, provide artistic expression in a public platform. Our goal is to partner with our six resident art organizations and youth programs to increase programming and visibility through at least three new projects involving new artists and youth to be tied exclusively to the AAACC. We will create quality exhibit-related events before each exhibit opens to provide an opportunity for artists to interact with the local community and art producers. There will be a plan developed to create a more aggressive social media presence that represents our organization in its fullest capacity.

Our Programming Objectives will seek to increase the overall quality and scope of youth programming by spring 2015, including a 3% increase in participation and opportunities to engage youth in interactive arts education, workforce development, critical thinking workshops, internships and mentorship at the center. There will also be an increase adult programming, including interactive arts education, fitness education and workforce development. We want to increase collaboration/partnerships with community-based organizations and the San Francisco Unified School District to expand programming opportunities available to at least 15% more youth by the spring of 2015. We will continue to develop our Recording Studio Program and resources by seeking donations for top-ofthe-line equipment as well as offer additional opportunities for youth to participate in Project Level's four month program, which teaches youth audio engineering, artist development, and details on music industry. We hope to increase our grant funding to continue to offer youth programming and host how-to workshops on relevant subject matter that will help with the development of creativity and self-expression among the youth which will enable more young people to participate in visual and performing arts classes. We will create a Black Box Theater program to showcase the work of up-and-coming playwrights of African descent.

Creative decision-making process/ Constituency engagement in Program Development

All requests to program at the AAACC are presented to the executive director and from there a consultation happens with the department most appropriate to partner with for the success of the project. Decisions are made based on the most suitable connection of the proposed project with the center's mission statement. If the proposed program is a good fit, there is a determination on how best to incorporate the programming into overall strategy. We are always looking for ways to develop new programming so we are receptive to all pitches for programming from the community we serve and otherwise. Our constituency is always encouraged to bring their ideas to us and we as a community can build on them so



they are able to see representation of themselves. We pride ourselves in the inclusion of homegrown talent and strive to showcase that talent to the neighborhood and city at large.

Serving a diverse audience/ Audience Assessment

The AAACC is committed to diversity as a part of the organization's mission. Although our cultural center is designed to serve the African-American demographic in the Western Addition community, we strive to provide programming that represents every culture that the city has to offer. Our partnerships with other organizations make it possible for us to continue to provide variety in our programming contributions that is representative of the larger San Francisco community. Our current audience is assessed by our constituency that attends and participates in current programming. We serve more than 5,000 members of our community annually ranging in age from 5-75. We are presently monitoring our audience through our participation in a mutli-member research grant with the Hewlett Foundation focusing on audience development. Our assessment finds that our audience includes 91% African-Americans, 5% Hispanic-Americans, 4% White/Other ethnicity and LGBT and underprivileged youth (male and female).

#### Employment/Earned Income opportunities for artists

At AAACC, we target at 50-75 Bay Area artists per fiscal year to include in all 6-8 of our gallery exhibitions to maximize exposure for the work that these artists are featuring in their collections in hopes of yielding profits in exchange for their work. We also create opportunities to employ at least 20 independent artists by collaborating with our youth programs to hire artists to teach in five out of ten classes in their respective areas of expertise. At our four big annual events, we provide a public platform for over 30 artists to be featured through performance art or visual arts with a visibility that extends throughout our community.

Technical assistance/Professional development opportunities for Artists/Arts Administrators

Our organization provides technical assistance by offering discounted services and direction from our on-site technician to assist in ensuring that all exhibitions and programming is successful by applying the tools necessary for a seamless in-house production. Professional development for artists and arts administrators is offered through classes advertised with our organization and referrals of other agencies we partner with such as Armanino, SF Expanded Learning Collaborative, DCYF and Compass Point that offer services in support of professional development.

### Organizational Strategy for Program Integration

As audiences decrease across the country, and our demographic continues to turn toward the Internet and other forms of digital entertainment for arts, culture and a communal sense of belonging, AAACC believes a pivot toward more flexible, community-driven programming will lead to greater numbers and retention. To this end, technical assistance, professional development, and the creation of key partnerships with up-and-coming artists/art administrators provides the best opportunities for effective new programming.



AAACC will collaborate/develop hands-on curricula, community outreach/interactions and evaluations with featured artist. Also, we plan on conducting four *Art & Culture Think Tanks* this fiscal year (one each quarter), where local artists, art administrators, arts organizations (receiving technical assistance from AAACC), community and youth leaders come together to discuss key issues affecting the arts community. These "connectors" will then be asked to leverage their individual network to increase participation and engagement at AAACC. The overall aim is to nurture the next great artist of African descent, going beyond the finished artwork by involving the community more deeply in the process of art making, community building and cultural bettering.

# Addressing Artist Needs/Community Work & Presentation Space

The need for artist work space, quality rehearsal space and presentation space is great in our community especially with the growing closure of many art organizations/facilities around the bay area. AAACC is currently addressing these needs with low-cost facility rentals for events, performances, meetings and art space. We experienced success by creating an opportunity to showcase work by 30 local artists through a new rotating art series where artwork was on display for a month in between planned exhibitions. Based on the success of that showcase, we will implement at least three rotating art series in the upcoming fiscal year to provide the same opportunity for at least 75 local artists throughout the rotation series.

We also maintain low-cost office rentals to a number of community-based arts organizations including Cultural Odyssey, African-American Shakespeare Company and AfroSolo. In partnership with these long-standing organizations in our center, we provide them with the opportunity to continue their work in-house with deeply discounted facility rental rates to ensure continued programming to our immediate community. With our Black Box playwright program, we aim to offer more opportunities to at least ten up-and-coming community-based artists this fiscal year.

# Information Gathering/ Programming Response to Community Needs

The AAACC supports, sustains and advances our rapidly declining community in the following ways. We are in the process of creating a new strategic plan to address the community needs. Over the last 20 years, the African-American population in San Francisco has plummeted from over 13.4% to just 5.7% (*US Census; SFGate*). With such a precipitous decline, useful answers and meaningful strategy can only come through community needs finding (i.e., a qualitative study aimed at locating the experience(s), activities and impacts our community needs to thrive). We are in the process of raising funds to administer this study and plan on completing it December 2015. Based on this study, programming will be implemented that responds directly to the research that indicates what is most needed in our community. Arts are vital to the life of the community and in response to the decline in the African American demographic in our city, we will need to provide at least 10% more accessible programming that attracts interest for African Americans in the Western Addition so there is an answer to their needs of visibility in our community and city at large.



#### Artistic Collaborations

In addition to our current collaborations with African-American Shakespeare Company, Handful Players, Cultural Odyssey, Robert Henry Johnson, University of San Francisco and numerous other visual artists, the Complex is working toward new key partnerships with YBCA (Marc Bamuthi Joseph, Director of Performing Arts at YBCA is a new board member), MoAD, BAVC, DeYoung Museum, San Francisco State University, the Eastside Arts Alliance, Black Girls Code (BGC) and Ankh Marketing (AM). BGC will be working with our young women on skill-based technology education and with AM on more effective utilization of the facilities for live events. Our collaboration with these partners will help strengthen community relationships, expanding visibility and assure sustainability of the center.

### Staff Development/Artistic Leadership

Our organization has a commitment to developing staff and ensuring that our staff exhibits qualities of excellence in a competitive arts environment. To this end, our staff has been trained in quality team building practices at an annual staff retreat to encourage internal collaborations while fostering an environment that welcomes partnership and creativity. Based on feedback from staff, we established an understanding that opportunities to learn and assist in professional development can be honored if said opportunity in aligned with individual job responsibilities. In the last year, our staff has attended 36 conferences, workshops, seminars, webinars and symposiums through the National Arts Guild, Armanino, Rockwood Leadership Conference, Allied Media Conference, CompassPoint, and The Foundation Center.

We continue to advance relationships with arts professionals that provide proficiency in areas that contribute to the overall arts ecosystem. With a dedicated budget to staff development, employees are encouraged to attend conferences and workshops that can develop skills in areas of interest that will further their path in doing the work they do that inspire others through the arts.

### Livable Wages/Benefits for Staff

In an environment where the cost of living is amongst the highest in the country, we are trying to do a better job with managing the way employees are compensated by comparing pay across similar organizations and using compensation practices that are grounded in actual data. We want to take advantage of tools that help us to gauge the cost of living factors that make us competitive with other non-profits around the bay area that are similar in size to our organization. In consideration that livable wages don't necessarily equate to excess, we want to ensure that fair wages are what employees are receiving. To balance fair wage practices, we established an employee performance review process to gauge effectiveness of each employee, a merit-based system designed to garner regular salary increases. We hope to regularly increase employee salaries by 3-5% (standard) to boost morale and promote value amongst staff within reasonable budget allowances. We are happy to report that every staff member received a salary increase with the aid of the COLA increase added to our overall budget for the 2013-14 fiscal year.



#### DATA COLLECTION:

This information ties in to the goals and objectives you've described in your narrative response. They should be consistent with your narrative and your financial reports.

- 1. Total amount of money expected to be spent on artist fees and commissions: \$10,000 Please do not include money paid by fiscally sponsored projects.
- 2. Total percent of your budget expected to be spent on artist fees and commissions? (\$ paid to artists/total expenses): 07%
- 3. Total value of space provided for arts and cultural activity, according to your organization's published rates: \$78,022
- 4. Total value of discounts provided on space for arts and cultural activity: \$ amount \$61,754 and 79% (\$ received/true value based on published rates)
- 5. Total value of support services provided for arts and cultural activity, according to your organization's published rates. \$25,000
- 6. Total value of discounts on support services provided: \$ amount \$15,000 and percentage (discount amount /actual value) 167%
- 7. Number of artistic collaborations (defined above): 4
- 8. Average amount of money spent on professional development per FTE (\$ spent/# of FTE): \$501
- 9. Number of employees who attended professional development activities: 7



#### **BUDGET AND REVENUE TARGET:**

Complete the following budget for FY15 following the definitions described by the CCDP.

**Budget notes are required** for 1) the line items with an asterisk and 2) for significant changes from the previous year (increase or decrease by 50 percent) to explain external or unusual factors and how you arrived at those figures.

	EARNED	
1	Admissions	
2	Ticket Sales	
3	Tuitions	3000
4	Workshop & Lecture Fees	4000
5	Touring Fees	
6	Special Events - other	1000
6a	Special Events - Non-fundraising	
7	Gift Shop/ Merchandise	3500
7a	Gallery/Publication Sales	1000
8	Food Sales/ Concession Revenue	
8a	Parking Concessions	30000
9	Membership Dues/Fees	
10	Subscriptions - Performance	
10a	Subscriptions - Media	
	Contracted Services/ Performance	
11	Fees	19400
12	Rental Income - Program & Non	62228
13	Program Use Royalties/Rights & Reproductions	02220
14	Advertising Revenue	
15	Sponsorship Revenue	
=	Investments-Realized Gains/Losses	]
16 17	Investments-Unrealized Gains/Losses	
18	Interest & Dividends	
19	Other Earned Revenue	
20	Total Earned Revenue	124128
	Total Larried Nevertic	124120
	SUPPORT	
21	Trustee/ Board Contributions	25000
22	Individual Contributions	25000
23	* Corporate Contributions	
24	* Foundation Contributions	50000
26	* Government – City & County	721477
27	* Government - State	
28	* Government - Federal	19793
28a	Tribal Contributions	
29	Special Events - Fundraising	5000



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* Other Contributions			
Related Organization Contributions	100231		
* In-Kind Contributions			
Net Assets Released from Restrictions			
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amount intended for			
	yes		
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Total Operating and Suprair November	10100		
EXPENSES	TOTAL ORG.	SFAC GRANT	-
<u></u>	<u> </u>	274100	
<u> </u>			
	27000	5517	
	36260	22755	
	5500		
Pension and Retirement			
* Benefits, Other			
	434660	293272	
		:	
Accounting & Audit	85000	50000	
	4000	3000	
Artist Commission Fees	58433	23333	
Artist Consignments			
Artist & Performers - Non-Salaried	10000	6000	
Audit			
Bank Fees	500	300	
Repairs & Maintenance	20000	11667	
Catering & Hospitality	5000		
Collections Conservation			
Collections Management			
Conferences & Meetings	1000		
Contractors (Instructors)	59619		
	* In-Kind Contributions Net Assets Released from Restrictions  Total Contributed Revenue and Net Assets Released from Restrictions Total Earned and Contributed Total Earned and Contributed (minus your SFAC allocation) Previous Year's Total Revenue Was the 20% Revenue Target met? Of the total unrestricted revenue reported on line 34, what was the total amount intended for operating/programmatic purposes? Of the total unrestricted revenue reported on line 34, what was the total amount intended for capital purposes? Total Operating and Capital Revenue  EXPENSES * Salaries Commissions Payroll Taxes Health Benefits Disability Workers' Compensation Pension and Retirement * Benefits, Other Total Salaries and Fringe  Accounting & Audit Advertising and Marketing Artist Commission Fees Artist Consignments Artist & Performers - Non-Salaried Audit Bank Fees Repairs & Maintenance Catering & Hospitality Collections Conservation Collections Management Conferences & Meetings	Related Organization Contributions * In-Kind Contributions Net Assets Released from Restrictions  Total Contributed Revenue and Net Assets Released from Restrictions  Total Earned and Contributed Total Earned and Contributed (minus your SFAC allocation) Previous Year's Total Revenue Was the 20% Revenue Target met? Of the total unrestricted revenue reported on line 34, what was the total amount intended for operating/programmatic purposes? Of the total unrestricted revenue reported on line 34, what was the total amount intended for capital purposes? Total Operating and Capital Revenue  EXPENSES * Salaries Commissions Payroll Taxes Health Benefits Disability Workers' Compensation Pension and Retirement * Benefits, Other Total Salaries and Fringe  Accounting & Audit Advertising and Marketing Artist Commission Fees Artist Consignments Artist & Performers - Non-Salaried Audit Bank Fees Repairs & Maintenance Catering & Hospitality Collections Conservation Collections Management Conferences & Meetings	Related Organization Contributions   In-Kind Contributions



15   Dues & Subscriptions		2			- ants
Table   Tabl	15	Dues & Subscriptions	1000		$\dashv$
Facilities   Solid   Facilities   Solid   Facilities   Solid   Facilities   Solid   Facilities   Solid   Facilities   Solid   Solid   Facilities   Solid   S	16	Equipment Rental			
Total Expense   Total Expenses   Total Expense	17		_	63638	
Variation   Vari	18				_
Order   State   Stat	19	Fundraising Professionals			_
Instruction   Insurance   In	20	* Grantmaking Expense	_	101688	
15000   120000   120	21	Honoraria	500		
Interest Expense   Interest   Interest Expense   Interest   Interest   Interest   Inter	22	In-Kind Contributions	500		
Internet & Website	23	Insurance	15000	12000	
Investment Fees	24	Interest Expense			
1000   1000   1500	25	Internet & Website	4000		
28	26	Investment Fees			
**Major Repairs   3000   300	27	Legal Fees	1000		
Office Expense - Other   3000   1500   31   * Other   2000   2000   32   Printing   5000   5000   12500   10000   34   Production & Exhibition Costs   12500   10000   34   Professional Development   5000   6720   1000   37   Public Relations   Rent   38a   Recording & Broadcasting Costs   38b   Royalties/Rights & Reproductions   39   Sales Commission Fees   39a   Security   3000   3	28	Lodging & Meals			_
* Other   2000   31	29	* Major Repairs	3000		
Postage & Shipping   2000   5000   5000	30	Office Expense - Other	3000 -	1500	
State   Printing   South   Production & Exhibition Costs   12500   100000   100000   100000   100000   100000   100000   100000   100000   100000   100000   100000	31	* Other		·	
34	32	Postage & Shipping	2000		
34a	33	Printing	5000	5000	
State	34	Production & Exhibition Costs	12500	. 10000	
Total Expenses Less In-kind   1000	34a	Programs - Other			
37	35	Professional Development	5000		
38         Rent         3000           38b         Recording & Broadcasting Costs         3000           38b         Royalties/Rights & Reproductions         3000           39         Sales Commission Fees         3000           39a         Security         3000           40         Supplies - Office & Other         8681           5000         10000           41         Telephone         12500           42         Touring         1811           44         Utilities         20000         11667           45         TOTAL EXPENSE         993655         612608           Total Expenses Less In-kind         612608	36	* Professional Fees: Other	6720	1000	
38a         Recording & Broadcasting Costs         3000           38b         Royalties/Rights & Reproductions         3000           39         Sales Commission Fees         3000           39a         Security         5000           40         Supplies - Office & Other         8681           41         Telephone         12500           42         Touring         1811           43         Travel         1811           44         Utilities         20000         11667           45         TOTAL EXPENSE         993655         612608           Total Expenses Less In-kind         612608	37	Public Relations			
Royalties/Rights & Reproductions	38	Rent			
39         Sales Commission Fees         —	38a	Recording & Broadcasting Costs	3000		
39a         Security         8681         5000           41         Telephone         12500         10000           42         Touring         1811           43         Travel         1811           44         Utilities         20000         11667           45         TOTAL EXPENSE         993655         612608           Total Expenses Less In-kind         —         —	.38b	Royalties/Rights & Reproductions			
40       Supplies - Office & Other       8681       5000         41       Telephone       12500       10000         42       Touring       1811         44       Utilities       20000       11667         45       TOTAL EXPENSE       993655       612608         Total Expenses Less In-kind       Total Expenses Less In-kind       612608	39				
Telephone   12500   10000	39a	Security			
Touring	40	Supplies - Office & Other	8681		
43         Travel         1811           44         Utilities         20000         11667           45         TOTAL EXPENSE         993655         612608           Total Expenses Less In-kind         Total Expenses Less In-kind         612608	41	Telephone	12500	10000	
43         Travel         1811           44         Utilities         20000         11667           45         TOTAL EXPENSE         993655         612608           Total Expenses Less In-kind         Total Expenses Less In-kind         612608	42				
45   TOTAL EXPENSE   993655   612608	43		1811		
Total Expenses Less In-kind	44	Utilities	20000		
	45	TOTAL EXPENSE	993655	612608	
46 Change in Net Assets		Total Expenses Less In-kind			
	46	Change in Net Assets			

### AAACC CCDP Budget Notes FY 2014-2015

#### REVENUE

Line 23\* Corporate Contributions: (Decreased by 50+%) – Executive Director shifting focus from corporate contributions this fiscal year to seeking gifts from major donors. These may include corporations, NGOs, community based organizations or private micro-enterprises. Funding is not secured. Sources identified and secured in development and TBA by Interim Executive Director.

**Line 24\* Foundation Contributions:** AAACC is seeking funding from AT & T Foundation to support youth programming for 14-15. Funding 0% secured for 14-15. Refunding Application Deadline is September-October 2014.

Line 26\* Government City & County: This line item includes San Francisco Art Commission in the amount of \$623165 and the Department of Children & Family Services in the amount of \$200,000.

Line 27\* Government – State: The Agency does not have plans to seek funding for this line item in FY 14-15.

Line 28\* Government – Federal: The Agency does not have plans to seek funding for this line item in FY 14-15.

Line 30\* Other Contributions: The Agency did not plan to seek funding for this line item in FY 14-15.

**Line 31\* In-Kind Contributions:** The Agency did not plan to seek funding for this line item in FY 14-15. However, AAACC did receive In-Kind legal services to be completed by the first quarter of FY 13-14. AAACC has not received a tally from the attorneys to date.

# **EXPENSE**

Line 1\* Salaries: Salaries will not increase for FY 14-15 and include a COLA increase from FY 13-14 that will continue for FY 14-15.

Line 4\* Artist Commission Fees: (Increased by 50+ %) –The AAACC will look to integrate local artist education with visual arts and youth art, music, dance education. The AAACC seeks to increase the amount of revenue paid to associate visual artists, musicians, theatrical performers, and dancers.

Line 8\* Benefits Other: The Agency does not have plans to fund this line item in FY 14-15.

### AAACC CCDP Budget Notes FY 2014-2015

Line 13\* Contractors (Instructors): Line item is captured in the Agency's organizational budget as cost expense associated with youth programs.

**Line 20\* Grant-making Expense**: This line item includes sub-grantee Queer Cultural Center (QCC) and fiscally sponsored agency AfroSolo to date.

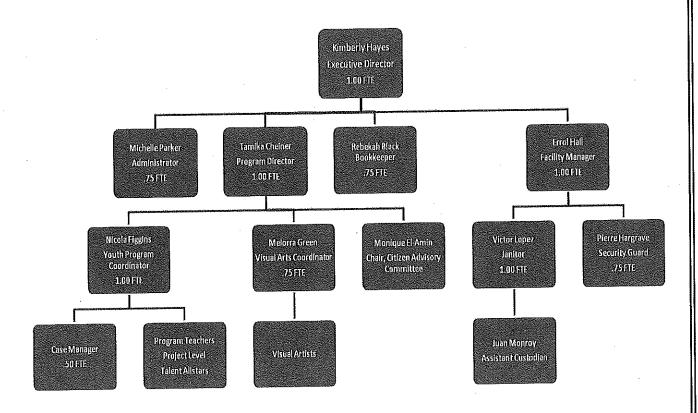
Line 29\* Major Repairs: This line item includes hardware and facility housekeeping upgrades.

Line 31\* Other: The Agency does not have plans to fund this line item in FY 14-15.

Line 36\* Professional Fees: (Increased by 50+ %) – Additional fees planned for systems analysis.









# African American Art and Culture Complex Board of Directors (last updated June 2014)

ret	Titla	Organization	Email	Phone	Officer Position
iii			jtrouble@aol.com	707-310-1152	
		PI Johnston Communications	pi@picommunications.com	415-260-8417	
	Constitute		nikki.starr.jordan@gmail.com	415-336-7679	President
	Different outside the	\	prutland@therutiandgroup.org	415-677-4246	Treasurer
	COMPLICATION	l	revtword@hotmail.com	415-407-6359	Secretary
	nnston rdan tland	l Lieutenant hinston Consultant rdan Director, Customer Accounts tland Consultant	l Lieutenant SF Police Officer  Innston Consultant PJ Johnston Communications  rdan Director, Customer Accounts C3 Energy  Itland Consultant The Rutland Group	Lieutenant   SF Police Officer   Itrouble@aol.com     Instant   SF Police Officer   Itrouble@aol.com     Instant   PJ Johnston Communications   pj@pjcommunications.com     Instant   Director, Customer Accounts   C3 Energy   Instant   Instant	st Title Organization Final 707-310-1152    Lieutenant SF Police Officer   Itrouble@aol.com 707-310-1152     Instant Consultant PJ Johnston Communications   pj@pjcommunications.com 415-260-8417     Instant Consultant PJ Johnston Communications   pj@pjcommunications.com 415-36-7679     Instant Consultant PJ Johnston Communications   pj@pjcommunications.com 415-36-7679     Instant Consultant PJ Johnston Communications   pj@pjcommunications.com 415-36-774-246     Instant Consultant PJ Johnston Communications   pj@pjcommunications.com 415-36-774-246     Instant PJ Johnston Communications   pj@pjcommunications.com 415-36-774-246     Instant PJ Johnston Communications   pj@pjcommunications.com 415-367-74-246     Instant PJ Johnston Communications   pj@pjcommunications.com 415-367-74-426     Instant PJ Johnston Communications   pj@pjcommunications.com 415-367-74-426     Instant PJ Johnston Communications   pj@pjcommunications   pj@pjcommunications   pj@pjcommunications   pj@pjcommunications   pj@pj

**Honorary Board Members** 

Willie L	Brown	Former Mayor	City and County San Francisco
Samuel L.	Jackson	Actor	
Delroy	Lindo	Actor	
Vernon	Davis	SF FortyNiners	



#### CERTIFICATE OF LIABILITY INSURANCE

OP ID: MJ

DATE (MIMITORYYYYY)

10/08/13

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER, THIS	
CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND. EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES	
BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED	
REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.	
IMPORTANT: If the conflicate holder is an ADDITIONAL INSURED, the noticyties) must be endorsed. If SUBROGATION IS WAIVED, subject to	

the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such andorsoment(a). 650-341-4484 (AJC, Ho): BPIA Business Professional 650-341-4465 Insurance Associates 1519 South & Street MERID & AFRIC-1 San Mateo, CA 94402 NAIC# Insurer(s) affording goverage Debbie Upland INSURER A Great American Insurance Group African Amorican Art & Culture INSURER B. New York Marine & Gen. Ins. Co 762 Fulton Street #300 San Francisco, CA 94102 iksurer c INSURER D MAURER E INSURER E: OVERAGES

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD ROBIGATION. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

SIT INDUSTRIBUTED

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The San Francisco Arts Commission, The City & County of San Francisco, its
officers, agents and employees are named as Additional insured/Loss Payee
with respects to insured's interests.
Additional insured applies to the general itability policy only per form
(GC2026.0704. CANCELLATION CERTIFICATE HOLDER SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

City & County of San Francisco San Francisco Arts Commission 25 Van Ness Avenue, Ste 345 San Francisco, CA 94102

Frank Ely (ST

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# African American Art & Culture Complex Subtenants

SUBTENANT	OFFICE RENTAL RATE
Cultural Odyssey	\$200/month
AfroSolo Theatre Company	\$268/month
African American Shakespeare Company	\$351/month
Community Grows	\$81/month
African American Historical and Cultural	ć200/
Society	\$200/month



# AFRICAN AMERICAN ART AND CULTURE COMPLEX AVAILABLE VENUES

#### **Buriel Clay Theater**

The renowned Buriel Clay Theatre is located on the first floor of the African American Art and Culture Complex. Seating capacity: 203 seats\* the facility has hosted dance productions, musical concerts, theatrical dramas, film and video screenings, conferences, seminars, monthly jazz events and workshops. (2752 Sq. Ft.)

#### Sargent Johnson Gallery

Recently renovated, the Sargent Johnson Gallery is adjacent to the first floor lobby and is used for art exhibits and public speaking engagements. Room capacity is 50. (772 Sq. Ft.)

#### Hall of Culture

The Hall of Culture is a multi use venue/event space used for social events, wedding receptions, lectures and dance workshops. It is able to accommodate 250 standing or 250 seated. The room amenities include a stage and dance floor. Tables and chairs are available upon request and are included in the rental fees. (3484 Sq. Ft.)

#### Nia Room

50 seated or standing the "Nia" room (which means "purpose") is used for motivating film and lecture series', training sessions, and after school academic programs including creative writing workshops. (760 Sq. Ft.)

#### Dance Studio "A"

The mirrored walls in this charming third floor studio provide a cozy atmosphere suited for rehearsals, classes and workshops. Types of dance classes include Afro-Haitian, ballet, step and hip hop. The room capacity is 60 people. (1086 Sq. Ft.)

#### Dance Studio "B"

Located on the second floor with its colorful mural in the background, this studio is suitable for dance rehearsals, drumming classes, yoga and acting classes. The room capacity is 60 people. (1402 Sq. Ft.)

#### Conference Room

The conference room, located on the third floor of the complex is ideal for business, club or group meetings and writers workshops. The room can comfortably seat 25. (560 Sq. Ft.)

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# AFRICAN AMERICAN ART AND CULTURE COMPLEX EVENT VENUE RATE SHEET

Buriel Clay Theatre	Standard Rate	\$840,00 per 4 Hours	
315/4/Magas and Victoria	Non Profit Rate	\$570.00 per 4 Hours	
	Holiday Rate*	\$1,000.00 per 4 Hours	
Theatre Rehearsals	Standard Rate	\$100.00 per 2 Hours	
	Non Profit Rate	\$75.00 per 2 Hours	
Sargent Johnson Gallery**	Standard Rate	\$110.00 per 2 Hours	
possesses and the second and the sec	Non Profit Rate	\$85.00 per 2 Hours	
Nia Room	Standard Rate	\$240.00 per 2 Hours	
AL AND SOME STATE OF THE STATE	Non Profit Rate	\$180.00 per 2 Houts	
Dance Studio "A"	Standard Rate	\$110.00 per 2 Hours	
	Non Profit Rate	\$80.00 per 2 Hours	
Dance Studio "B"	Standard Rate	\$110,00 per 2 Hours	
	Non Profit Rate	\$80,00 per 2 Hours	J-1
Conference Room	Standard Rate	\$110.00 per 2 Hours	
	Non Profit Rate	\$80.00 per 2 Hours	
Hall of Culture	Standard Rate	\$1,000.00 per 6 Hours	
	Non Profit Rate	\$700.00 per 6 Hours	
<u> </u>	Holiday Rate*	\$1,300.00 per 6 Hours	

<sup>\*</sup>Holiday Rates apply for the entire month of December, January 1 (New Year's Day), January 21 (Martia Luther King Day), February 18 (President's Day), May 27 (Memorial Day), July 4 (Independence Day), September 2 (Labor Day), October 14 (Columbus Day), November 11 (Veterans Day), November 28 (Thanksgiving Day), November 29 (Day after Thanksgiving). \*\*Exhibits are coordinated through the Visual Arts Programming Committee for AAACC, Use of the Sargent Johnson Gallery provided for speaking engagements only. Non Profit Rates apply ONLY to those with 501c3 status and ONLY on non-Holiday event days. Proof of 501c3 must be provided.

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