

Category	Income Type	Income Description	FY17-18 Revised II (7/2018)
Earned Revenue	Admissions		
	Ticket Sales		
	Tuitions		
	Workshop & Lecture Fees		
	Touring Fees		
	Special Events - other		
	Special Events - Non-fundraising		
	Gift Shop/ Merchandise		
	Gallery/Publication Sales		
	Food Sales/ Concession Revenue		
	Parking Concessions	From sales related to parking lot	\$ 40,000.00
	Membership Dues/Fees	New Membership structure	
	Subscriptions - Performance		
	Subscriptions - Media		
	Contracted Services/ Performance Fees		
	Rental Income - Program Use	Funds from rental of spaces for art based programs	\$ 20,000.00
	Rental Income - Non-Program use	Funds from rental of spaces for non art based activities	\$ 10,000.00
	Royalties/Rights & Reproductions		
	Advertising Revenue		
	Sponsorship Revenue		
Investments-Realized Gains/Losses			
Investments-Unrealized Gains/Losses			
Interest & Dividends			
Other Earned Revenue	Speaker fees, revenues from		
	Total Earned Revenue		\$ 70,000.00

Contributed Revenue	Trustee/ Board Contributions	Contributions	\$ 2,000.00
	Individual Contributions	Revenue from donors	\$ 2,000.00
	Corporate Contributions	Revenue from Eaze and FB	\$ 5,000.00
	Foundation Contributions	East Bay Community	\$ 71,000.00
	Government - City & County (DCYF)	DCYF	\$ 286,391.00
	Government - SFAC (AAACC + QCC + Addback)	SFAC	\$ 821,662.14
	Government - State	California Arts Council	
	Government - Federal	NEA grants	\$ 10,000.00
	Tribal Contributions		
	Special Events - Fundraising		
	Other Contributions		
	Related Organization Contributions		
	In-Kind Contributions	Value of building occupancy	\$ 946,440.00
	Total Contributed Revenue		\$ 2,144,493.14

Total Revenues	Total Earned and Contributed		\$ 2,214,493.14
	(In-Kind Contribution)		\$ 946,440.00
	Total Earned and Contributed Revenues		\$ 1,268,053.14

Total Expense	Total Personnel and Operational Expense		\$ 821,661.68
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	Expense Type	Expense Description	FY17-18 SFAC REVISED (7/2018)
Direct Personnel Expenses	Salaries	Salaries for staff engaged in arts production and programming	\$ 265,016.00
	Fringe Benefits		
	Payroll Taxes		
	Contractual Services	Strategic Consultant	\$ 20,000.00
	Contractual Services	Finance Manager + Interim Office Manager	\$ 50,000.00
	Health Benefits	Benefits for FT staff	\$ 24,052.00
	Disability	SUI for all staff	\$ 8,000.00
	Workers' Compensation		\$ 5,000.00
	Pension and Retirement		
	Benefits, Other FICA		\$ 15,000.00
	Stipends	Arts interns	
Total Salaries and Fringe			\$ 387,068.00

Operational Expenses	Accounting	Costs related to agency accounting fees	\$ 54,000.00
	Advertising and Marketing	Cost of promoting agency and events	\$ 3,000.00
	Artist Commission Fees	Fees from commissioning works	\$ 1,500.00
	Artist Consignments		
	Artist & Performers - Non-Salaried	Funding for artists presenting at AAACC	\$ 26,100.00
	Audit	Cost of annual audit	\$ 2,500.00
	Bank Fees	checking account fees	\$ 2,200.00
	Repairs & Maintenance	Building upkeep	\$ 14,000.00
	Catering & Hospitality	Cost of foos for events	
	Collections Conservation		
	Collections Management		
	Conferences & Meetings	conferences for up to 3	\$ 7,000.00
	Cost of Sales	artworks from art	\$ 16,000.00
	Depreciation		
	Dues & Subscriptions	associations and etc.	\$ 5,000.00
	Equipment Rental		\$ 20,000.00
	Facilities - Other	for the facility and to	\$ 60,000.00
	Fundraising Expenses - Other	conducting ongoing	
	Fundraising Professionals		
	Grantmaking Expense	AAACC award	\$ 109,601.00
	Honoraria	and literary readings etc.	\$ 9,000.00
	In-Kind Contributions	Value of the facility	
	Insurance		
	Interest Expense		
	Internet & Website	host website and	\$ 5,000.00
	Investment Fees		
	Legal Fees	Cost for lawyer	
	Lodging & Meals		
	Office Expense - Other	Copiers	\$ 10,000.00
	Other	participants who cannot	\$ 17,150.00
	Postage & Shipping	Agency mailings	\$ 1,000.00
	Printing	cost of ink and toner	\$ 1,451.00
	Production & Exhibition Costs	(paint, hanging supplies,	\$ 13,000.00
	Programs - Other	Youth art programs (17-	\$ 17,000.00
	Professional Development	Workshops - local	\$ 1,000.00
	Professional Fees: Other		\$ 8,000.00
	Public Relations		
	Rent		\$ 1.00
	Recording & Broadcasting Costs		
	Royalties/Rights & Reproductions		
	Sales Commission Fees		
	Security	Cost of bldg security	\$ 3,200.00
	Supplies - Office & Other		
	Telephone	in bldg and Co-Directors	\$ 4,900.00
	Touring	taking exhibits to other	
	Travel	local	\$ 5,600.00
	Utilities	sewage, garbage for	\$ 17,391.00
Total Operational Expense			\$ 434,594.00

Total Personnel and Operational Expense	\$ 821,662.00
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