-- Appendix A --

ZOOSK COMMUNITY BENEFIT AGREEMENT 2016

Zoosk, Inc. ("Zoosk") will focus its efforts in improving the Central Market Street and Tenderloin Area (as defined below) as set forth in this Community Benefit Agreement (this "Community Benefit Agreement"). Zoosk believes that the highest priorities for the community are: (a) supporting the economically disadvantaged residents of the Central Market Street and Tenderloin Area, (b) supporting education, youth development and workforce development, (c) improving cleanliness and promote beautification, (d) supporting local businesses and (e) supporting neighborhood integration and community engagement. As defined in Section 906.3(b)(1) of the San Francisco Business Tax & Regulations Code, the "Central Market Street and Tenderloin Area" means: the area located in downtown San Francisco, generally including: parcels fronting the south side of Market Street from Eleventh Street to Sixth Street; a portion of parcels fronting the south side of Market Street from Sixth Street to Fifth Street (odd numbered addresses from 999 to 933 Market Street); parcels fronting the north side of Market Street from Van Ness Avenue to Eighth Street; 875 Stevenson Street; and parcels in the area bordered by: Ellis Street from Polk Street to Mason Street (south side only); Mason Street, from Ellis Street to Market Street (west side only); Market Street, from Mason Street to Charles J. Brenham Place (north side only); Charles J. Brenham Place, from Market Street to McAllister Street (east side only); McAllister Street, from Charles J. Brenham Place to Larkin Street (north side only); Larkin Street, from McAllister Street to Eddy Street (east side only); Eddy Street, from Larkin Street to Polk Street (north side only); and Polk Street from Eddy Street to Ellis Street (east side only).

Zoosk has in the past partnered with nonprofit organizations that serve the Central Market Street and Tenderloin Area. These groups and others may benefit in <u>2016</u> through the commitments Zoosk is making in this Community Benefit Agreement.

In creating this Community Benefit Agreement with the City and County of San Francisco, an agreement included in the application process for the payroll expense tax exclusion in the Central Market Street and Tenderloin Area, Zoosk would like to emphasize that its intention is to <u>review</u> the Community Benefit Agreement each year that it takes advantage of the payroll tax exclusion <u>and to evaluate how Zoosk can</u> <u>continue to contribute and add value to the community</u>. Therefore, Zoosk created this Community Benefit Agreement to be scalable, <u>but</u> will not exhaust Zoosk's resources so that Zoosk can continue to deliver <u>a</u> robust <u>and meaningful</u> community benefit agreement.

Zoosk believes it can fulfill its commitment to the community and honor this Community Benefit Agreement in the following ways: Deleted: 201

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Zoosk is committed to creating meaningful engagement with the community. Zoosk believes it is important for employees to have direct and sustained involvement in the community. Zoosk employees will volunteer for at least 450 hours in total during <u>2016</u>. Zoosk will compensate employees for participating in volunteer activities in the Central Market Street and Tenderloin Area for up to 4 hours per quarter as if they were normal work hours.

KEY FEATURE #1: Support education and youth and workforce development

Zoosk will do the following:

- Provide financial support in the amount of \$12,000 to a nonprofit organization in the Central Market Street and Tenderloin Area that supports education or youth development or that promotes safety and cleanliness.
- Partner with a local organization to assist in various community engagement activities and events. Zoosk expects to assist in at least eight such activities and events.
- Help local youth acquire skills that are required to enter the workforce. Zoosk will:
 - Offer <u>a</u> paid summer <u>internship</u> at Zoosk to <u>one resident</u> of the Central Market Street and Tenderloin Area. The <u>intern</u> will be compensated \$18 per hour. The <u>internship</u> will be advertised via the City's First Source Hiring Program and through organizations that work with economically disadvantaged youth.
 - Partner with a local school or educational center during the 2016 school year to offer tutoring, mentorship and other education program support as agreed upon between Zoosk and the school or educational center.
- Advertise openings for entry-level jobs at Zoosk via the City's First Source Hiring Program.
- Donate used desktops and/or laptops and other equipment that are in working condition, with an aggregate value of approximately \$10,000, and school supplies to schools or nonprofit organizations serving economically disadvantaged residents in the Central Market Street and Tenderloin Area.
- Participate in a holiday gift drive to benefit the children or youth in the Central Market Street and Tenderloin Area.

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 Provide backpacks and school supplies to students at <u>a local school</u>. Zoosk 	Deleted: th
estimates that it will donate approximately 100 backpacks containing school	Deleted: 15
supplies, with an approximate aggregate value of \$3, <mark>000</mark> . Zoosk may adjust the	Deleted: 50
number of backpacks and amount of school supplies donated based on the	
school's needs or student enrollment at the school.	
KEY FEATURE #2: Support local residents with companion animals, clothing needs and food shortages	
Zoosk will do the following:	
 Volunteer with an organization that provides services to companion animals of 	
low-income residents in San Francisco, including those in the Central Market	
Street and Tenderloin Area. Zoosk employees will volunteer 40 hours to wash	
companion animals of residents in the Central Market Street and Tenderloin	
Area.	
• Volunteer with an organization in the Central Market Street and Tenderloin Area	
that serves meals to people in need. Zoosk plans to send employees to	
volunteer six times a year.	
• Participate in a food drive to benefit a local food bank. Zoosk expects the value	
of the donation to be approximately \$ <u>2</u> ,000.	Deleted: 1
KEY FEATURE #3: Improve cleanliness and promote beautification	
Partner with companies in the Central Market Street and Tenderloin Area to participate	
in street cleaning or city street improvement projects. Zoosk will work with an	
appropriate government agency, such as San Francisco Public Works, to select the	
location for this commitment within the Central Market Street and Tenderloin Area.	
KEY FEATURE #4: Support local businesses	
Zoosk will utilize Central Market Street and Tenderloin Area caterers, bars and	
restaurants for a minimum of 25% of Zoosk's events	Deleted:
KEY FEATURE #5: Support neighborhood integration and community engagement	Formatted:
	together
 Zoosk will support activities that promote neighborhood integration in the 	Formatted:
Central Market Street and Tenderloin Area. Zoosk will incorporate one	Indent at: 0.5
neighborhood integration activity, such as a tour of the neighborhood hosted by	together
a local organization, as a part of the new hire on-boarding process.	
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KEY FEATURE #6: COMMUNITY LIAISON

Zoosk has appointed and will maintain a committee of employees who will meet periodically to evaluate Zoosk's progress with respect to the goals and objectives set forth in this Community Benefit Agreement. Members of the community can contact Zoosk's community liaison, Adam McBain, at cba@zoosk.com with questions or concerns about Zoosk's goals and objectives set forth in this Community Benefit Agreement.

Zoosk's community liaison or a company representative will attend Citizen's Advisory Committee meetings. If a community liaison or a company representative cannot attend a meeting of the Citizen's Advisory Committee, the community liaison should notify the Committee Staff from the Office of the City Administrator no later than 72 hours in advance of the meeting about the absence. If Zoosk is not represented by a community liaison or a company representative at four meetings within a 12-month period, this Key Feature #6 shall not be deemed successfully completed.

Evaluation and Reporting

Zoosk will report progress on this Community Benefit Agreement to the City Administrator at least once a month, in a manner mutually agreed to between the City Administrator and Zoosk. Progress reports on key features shall include information sufficient to determine progress and completion, such as Zoosk's records, e-mails, public communications, invoices, grant agreements, or verification provided by participating community organizations. Documents and reports submitted by Zoosk to the City Administrator's Office shall not be disclosed to third parties without Zoosk's prior written consent. Summaries of the progress reports may be shared with the Citizen's Advisory Committee, provided that they do not contain any personal information of Zoosk employees or other confidential information. Further:

- By March 1, <u>2016</u>, Zoosk will provide the City Administrator with a delivery schedule for meeting the goals set forth in this Community Benefit Agreement, with completion dates to the extent practicable. Such delivery schedule may be adjusted from time to time in Zoosk's sole discretion.
- The City Administrator will deem this Community Benefit Agreement successful if the items on Zoosk's delivery schedule are substantially completed and/or a good faith effort was made to achieve each item.

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