

### 03/11/2014 Meeting Questions for RFP Pre-Submittal Conference:

Background Info: Board of Supervisors approved the terms but did not ultimately approve the Shell contract; it was never fully-negotiated nor signed. Therefore there is no current commitment to Shell or any other provider. Intent to go forward existed about 1 ½ years ago, but that has changed. For the purposes of the RFP we are asking Bidders to develop a Build Out Plan that uses the current clean Power SF program design but is flexible in turns of other program alternatives as noted in the RFP.

- (Stephanie from EDF) **(We have) A group of companies – if one of the companies is doing the planning study, is it possible for another company to do the contract?** *(Depends on degree of affiliation) And if they are not direct affiliates? (How closely linked are the companies will determine the answer)*
- (Tom from URS) **Similarly, we are a large company providing a broad range of services. We're interested in having a part in design, but would we be better served if we focus on the submitters' side rather than on the front end?** *(That's a good question to ask the internal group – There is a prohibition noted in the RFP about designing specifications and then bidding on the project. if you're designing specs, then there is difficulty in bidding on it. If your design is adopted, then your company bidding would be a problem. What we're developing here will hopefully be used by SFPUC.*
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- (William from MRW) **Is it possible for a bidder to bid on part of but not the entire project?** *(Yes. Consultants may be better on certain tasks of the proposal, so we understand that and encourage it. Just delineate it clearly in bid). Also – it appears that there is going to be a need for legal advice that a consultant would provide – is that the intent? Or will legal advice be provided by the city? (Don't think a lot of legal advice is being sought. If there is a legal aspect of what you're proposing – question, concept, or new technology or delivery that you're not certain about - then let us know. But we're not looking for outside counsel.)*
- (Ed from EDF) **Would like to clarify on Stephanie's question – to the extent that we do certain planning activities but do not prepare an RFP, can we get a little more granularity and clarity since we'd hate to do something that would preclude us from further involvement and impact – can we get greater specificity and granularity from your side?** *(Yes, but we don't have a definitive answer as yet; that would be the City Attorney's call. They would want to look at the full facts and may not know until they see your bid.) One of our concerns is a large organization that spans from urban planning studies to some of the largest renewable generators, we would be concerned if we entered into an agreement and found-out a subsidiary with a large presence in CA was precluded from doing physical work. Any kind of guidance, even if not definitive, would be a kind of guidance in and of itself. Second question – The RFP was issued on the 20<sup>th</sup>, is this meeting the first bidders conference? (Yes and the only planned one.) I assume it's LAFCO - is there any internal discussion around delaying or postponing the deadline? (No) With Shell Energy, my understanding is that city and county had asked SFPUC to approve if it had "not-to-exceed" rate language in it – is that correct? (The SFPUC has to approve rates) Did the city and county request that they approve the Shell contract? (Yes. But the contract was not approved – what was approved was the general managers' request for authority to sign the contract once negotiations were complete. So general terms of the contract were presented, but ultimately not approved.) There was enough attractiveness in the contract that it was moving towards approval by SFPUC? (Yes, it was in negotiation in broad terms.) Is that contract available in the public domain? (Parts of it are and it is in Attachment A #25 (SFPUC Agenda Packet December 2011 Meeting),)*

- (William from MRW) **If we were to provide services to LAFCO, would that prevent us from providing consulting services elsewhere?** *(No – except as in previous answer regarding conflicts of interest)*
  
- (Ed from EDF) **I was not able to determine whether the term of agreement would be with LAFCO? Various tasks seem to be laid-out that could potentially go on for a long time – what are you anticipating in terms of timeframe?** *(Some tasks are in more immediate need than others; some longer-term tasks and are noted in the tables as “ongoing”. Really what we’re looking at with the RFP is a plan that puts into place a structure and an integrated program that can be implemented. Our MOU with SFPUC is another 14 months, so we’re hoping work can be completed within 14 months but obviously some tasks we are hoping for an earlier completion.)*
  
- (Stephanie from EDF) **SFPUC will be implementing the solution you mentioned? Will there be any subcontracting going on? (Yes.) Are there any provisions for a blank template, for the proposal?** *(Work Tasks is the template that I would use. There are certain questions - page 8 around goals, and RFP’s bidder requirements, work tasks, background, etc)*
  
- (Paul from LPI) **Are you going to release the proposals after they’re submitted or are you keeping them confidential? Is there a way to reference the municipal code that it would fall under?** *(There’s a whole protest procedure where you are allowed to look at certain aspects of other people’s data)*