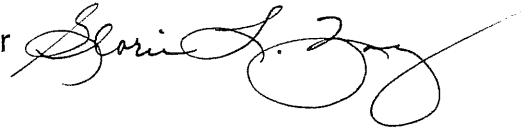


San Francisco
Local Agency
Formation Commission

City Hall
1 Dr. Carlton B. Goodlett Place, Room 244
San Francisco, CA 94102-4689
Tel. 415.554.4441
Fax. 415.554.5163

TO: SF LAFCo Commissioners
Legal Counsel

FROM: Gloria Young, Executive Officer



DATE: March 26, 2002

SUBJECT: Interviews for Request for Qualifications for SF LAFCO Energy Consultants

Please find attached a copy of the information I compiled regarding the evaluation of the Requests for Qualifications (RFQ) for Energy Consultants. The SF LAFCO previously received copies of all of the proposals.

First, every proposal with the exception of Flynn and Associates met the minimum qualifications. Flynn & Associates have expertise in a number of areas related to energy issues, however the firm would require assistance with the provision of economic and engineering studies associated with acquiring electric distribution facilities.

The SF LAFCO will need to provide directions with respect to specific scope of study in order for a cost figure to be determined and to allow for the negotiations to enter into an agreement to commence.

If you have any questions, please feel free to contact me at 554-7747.

Attachments

EVALUATION SERVICES FOR ALL COMPONENTS OF THE RFQ
FOR ENERGY CONSULTANT SERVICES

SCHEDULE OF EVENTS

ACTIVITY	DATES:
• List of Vendors the notice is mailed to	Week of January 14, 2002
• Publication of RFP – SF Independent, SF LAFCO web page	Saturday, January 19, 2002 Wednesday, January 16, 2002
• RFP Mailed to Vendors	Week of January 14, 2002
• Proposals Deadline	Friday, February 8, 2002
• Initial Review	Week of February 11, 2002
• Technical Review	Week of February 11, 2002
• Panel Interviews	Friday, March 15, 2002
• Commission Interviews	Friday, April 19, 2002
• Final Selection	Friday, April 19, 2002
• Completion of Contract Negotiations	Monday, April 29, 2002
• Project to begin	Wednesday, May 1, 2002
• Draft Report due	Friday, June 30, 2002
• Final Report due	Monday, July 29, 2002

**REQUEST FOR PROPOSAL – RFQ FOR ENERGY CONSULTANT
SERVICES
EVALUATION CRITERIA**

<u>PROPOSAL</u> Name and Address	<u>Minimum</u> <u>Qual./5</u> <u>years of</u> <u>Exp.</u>	<u>Assigned</u> <u>Project Staff</u>	<u>Experience of Firm/Sub-consultants</u>	<u>Budget</u>	<u>Approach</u>
Barry R. Flynn Principal Flynn and Associates 4200 Driftwood Place Discovery Bay CA 94514-9267	15+ yrs. exp. of the firm	Barry R. Flynn Doug Boccignone	Expertise in utility resource planning and energy price risk management. Several projects have involved investigating and overcoming legal and regulatory issues surrounding providing electric utilities. – would need assistance with detailed eco and engineering studies associated with acquiring electric distribution facilities	\$55-\$235 hr for various consulting services, plus expenses	Provided a partial list of issues involved in the addressing the RFQ
William Pezalla Project Manager Henwood Energy Services Inc. 2710 Gateway Oaks Dr., Suite 300 North Sacramento, CA 95833	17+ yrs. exp. of the firm	Doug Davie William Pezalla Adrian Chiosea Dennis Dickman Andrew Kim	Management, eco, and software consulting firm, power procurement, planning, risk management and policy development. Very active in the power procurement arena. Meets minimum qualifications	\$60-\$325/hr for various consulting services, plus expenses	Policy/strategy development process (to understanding opportunities, risks and long-term commitments to providing energy svcs.
Michael A. Bell Senior Director of Client Services R. W. Beck 1851 Heritage Lane Suite 200 Sacramento, CA 95815-4949	60+ yrs. of exp. of firm	Michael A. Bell Ken Mellor Tim Corrigan	Nation-wide consulting engineering firm specializing in municipal electric utility operation. R. W. Beck also provides water, wastewater , telecommunications, and solid waste services for the public and private sector. Meets minimum qualifications	\$69-\$259/hr for various consulting service, plus expenses	1. Develop an est. of costs of acquisition of distribution system 2. Forecast the power supply market 3. Forecast the startup/op. Costs of the muni utility 4. Estimate the status quo 5. Compare muni electric utility costs to status quo
Alex Miller Managing Director Portland Office EES Consulting 650 NE Holladay Suite 830	20+ yrs. of exp. of firm	Alex Miller Gary Saleba Larry Pierce Gail Tabone Jack Snyder	Multidisciplinary management consulting and engineering firm that provides a broad array of services involving electric power, natural gas, telecommunications, water, wastewater and other energy and	\$85-\$250/hr for various consulting services – amount not to exceed \$50,000, plus expenses	Need to develop a detailed scope of services in order to clarify both the needs of SF LAFCO and the approach to be used by EES. EES indicated it is

Portland, OR 97232			natural related business. Areas of expertise also includes cost of service rate setting. Meets minimum qualifications		flexible in its approach and can modify the scope of work as needed.
Maury Kruth Managing Director Navigant Consulting Inc. 3100 Zinfandel Drive Suite 600 Rancho Cordova CA 95670-6026	21+ yrs	Maury Kruth Bryan Griess David Larsen, John Forman, Paul Maxwell, Dave Swank, Katie Elder, Mike Brozo, Parag Soni, Rich Germain, Roger Schiffman, Ron Stassi, Tom Crooks, Amy Cuellar, Glenn Reddick, Larry Reigle, Patrick Mealoy, Shawn Matchim, David Cohen, Phil Toth, David La Porte, Pat Holbrook, Ian Hughes, Karen Cann, Barbara Ford, Melissa Caniglia	Focused management consulting company to Fortune 500 firms, government agencies, law firms, and regulator industries providing a broad spectrum of energy projects. – Solely a consulting firm. Meets minimum qualifications	\$57-\$240/hr for various consulting services (8 hr minimum for testimony)	Provided a partial list of the firm's services

**REQUEST FOR QUALIFICATIONS FOR ENERGY CONSULTANT
SERVICES
List of Submittals**

PROPOSAL Name and Address	Contact.	Phone No./Fax/ Email	Complete Submission requirement s	Date Received
Flynn and Associates 4200 Driftwood Place Discovery Bay, California 94514-9267	Barry R. Flynn Principal	925-634-7500(PH) 925-634-7888(FAX)	TBD	2/8/02
Henwood Energy Services, Inc. 2710 Gateway Oaks Drive, Suite 300 North Sacramento, California 95833	William Pezalla Project Manager	(916) 569-0985 ext. 358 (PH) 916-569-0999 (FAX)	TBD	2/7/02
R. W. Beck 1851 Heritage Lane, Suite 200 Sacramento California 95815-4949	Michael A. Bell Senior Director of Client Services	916-929-3653 (PH) 916-929-1710 (FAX)	TBD	2/7/02
EES Consulting 650 NE Holladay, Suite 830 Portland, OR 97232	Alex Miller Managing Director Portland Office	503-223-5900 (PH)	TBD	2/8/02
Navigant Consulting, Inc. 3100 Zinfandel Drive, Suite 600 Rancho Cordova California 95670-6026	Maury Kruth Managing Director	916-852-1300 (PH) 916-852-1073 (FAX)	TBD	2/8/02

**ENERGY CONSULTANT
SERVICES
List of References**

PROPOSAL Name and Address	Contact.	Phone No./Fax/ Email	References
Flynn and Associates 4200 Driftwood Place Discovery Bay, California 94514-9267	Barry R. Flynn Principal	925-634-7500(PH) 925-634-7888(FAX)	CCSF Theresa Mueller, DCA, 554-4640 Laurie Park, GM, Hetch Hetchy 554-3222 City of Palo Alto Utilities Dept. John Ulrich, Utilities Dir., 650-329-2277 Girish Balachandran, Asst. Dir. 650-329-2114 Roseville Electric Tom Habashi, Director 916-774-5602 Dynergy Marketing & Trade Nick Wallace, Senior VP 925-469-2302
Henwood Energy Services, Inc. 2710 Gateway Oaks Drive, Suite 300 North Sacramento, California 95833	William Pezalla Project Manager	(916) 569-0985 ext. 358 (PH) 916-569-0999 (FAX)	Merced Irrigation District Garith Krause, Asst. GM 209-722-5761 Oakland Army Base Reuse Authority Aliza Gallo, Exec. Dir. 510-238-7405 Presidio Trust Steve Radcliffe 561-5338 Hetch Hetchy Water and Power Laurie Park, P/W Resource Mgr. 554-3222
R. W. Beck 1851 Heritage Lane, Suite 200 Sacramento California 95815-4949	Michael A. Bell Senior Director of Client Services	916-929-3653 (PH) 916-929-1710 (FAX)	EBMUD Joseph Young 510-287-0147 Port of Oakland Wing Kit Lau 510-627-1457 City of Fremont Jake Lavin, Office of the CM 510-494-4809 City of Long Beach, Gas/Elec. Dept.

			<p>Christopher Garner, GM Elizabeth Wright, Mgr., Energy Svs. 562-570-2000</p> <p>Imperial Irrigation District Kristine Fontaine, CFO 760-339-9477</p> <p>City of Anaheim -PUC Ken Noller, Elec. Svs./Op. Mgr. 714-765-5173</p> <p>City of Burbank Fred Fletcher, Asst. GM – Power Public Svs. Dept. 818-238-3550</p> <p>Southern Calif Public Power Authority Manny Robledo 626-793-9364</p> <p>Pasadena Water and Power Dept. Eric Klinkner 626-744-4478</p> <p>City of Azusa Joseph Hsu, Director of Utilities 626-812-5219</p>
EES Consulting 650 NE Holladay, Suite 830 Portland, OR 97232	Alex Miller Managing Director Portland Office	503-223-5900 (PH)	<p>Coachella Valley Assoc. of Gov. Rosalind Smith 760-346-1127 x124</p> <p>City of San Marcos Rick Gittings 760-744-1050</p> <p>City of Cerritos Katy Wilson 562-916-1220</p> <p>Nor-Cal Electric Authority Clyde Eller 707-464-7204-</p>
Navigant Consulting, Inc. 3100 Zinfandel Drive, Suite 600 Rancho Cordova California 95670-6026	Maury Kruth Managing Director	916-852-1300 (PH) 916-852-1073 (FAX)	<p>City of South San Francisco Mike Wilson, CM 650-877-8500</p> <p>Kings River Conservation District Jack Sinor, Asst. GM 559-237-5567</p> <p>Long Island Power Authority Stan Klimberg, General Counsel 516-741-2200</p> <p>City of Davis Mike Goodison, Asst. Director, PW Dept.</p>

			<p>530-757-5686</p> <p>Additional References:</p> <p>TANC</p> <p>City of Santa Clara</p> <p>Lower Tule District/Pixley Irrigation District</p> <p>California Dept. of Water Resource</p> <p>Placer County Water Agency</p> <p>City of Kalamath Falls, OR</p> <p>WAPA</p> <p>City of Palo Alto</p> <p>NCPA</p>
--	--	--	---

REQUEST FOR QUALIFICATIONS FOR SF LAFCO ENERGY CONSULTANT

	Flynn & Associates	R.W. Beck	Navigant	EES	Henwood
Criteria					
Knowledge of CCSF	X				X
Need for Supplemental Resources	X				
Key Staff Support	X		X	X	
Knowledge of Bay Area including Palo Alto/Santa Clara	X	X	X	X	X
Provision of Related Reports	X	X (Rec'd)	X	X	X (Rec'd)
Current Knowledge of Regulatory Acts <ul style="list-style-type: none"> Monitoring Testifying 	X	X	X	X	
Transmission and Distribution	X	X			
Engineering Svs.		X			
Software (Modeling)					X
Generation	3	4	3	1	3
Feasibility Studies		X	X	X	
Aggregation	X		X		X
Evaluation of Systems		X			