

Proposition Q Analysis

1st Quarter Fiscal Year 2020/2021

RELEASED: February 2021

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What are Prop Q Purchases?

Pursuant to Chapter 21.03(a) of the Administrative Code, the Purchaser has delegated signature and approval authority to City departments for certain classes of commodities and general services (currently up to \$10,000 including tax and shipping)*. These purchases are commonly referred to citywide as “Delegated Departmental Purchases” or, more often, “Prop Q Purchases.”

When exercising their Prop Q purchasing authority, departments are allowed to make certain purchases without a competitive bidding process but must exercise “good judgement” when placing their orders.

The following report is a summary of the Prop Q purchases that were made during the last quarter. The Office of Contract Administration (OCA), in collaboration with the Controller’s Office, periodically review Prop Q transactions to ensure compliance with the stated rules and regulations associated with these purchases.

* See, Rules and Regulation Pertaining to the San Francisco Administrative Code, Chapter 21, Regulation 21.03(a).



Prop Q Purchases for 1st Q FY 2020/21

Quick Snapshot

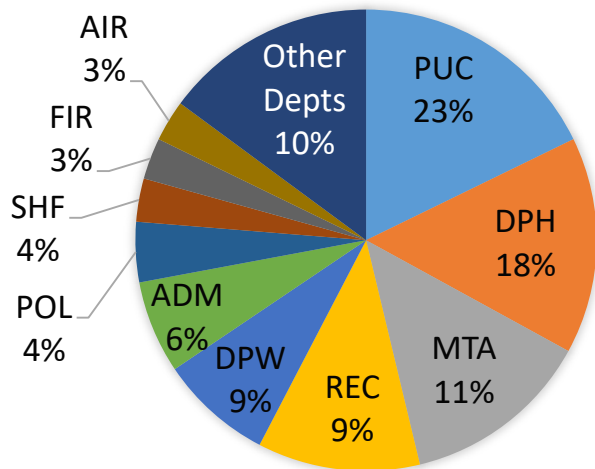
Total Prop Q Purchases (\$):	\$10.8 M
Total Prop Q Purchases from LBEs (\$):	\$2.9 M (26%)
Total Number of Transactions:	6821
Total Number of Transactions with LBEs:	2075 (28%)
Total Number of Prop Q Vendors:	1128
Total Number of LBE Prop Q Vendors:	129 (11%)



Proposition Q Procurement Analysis (Q1 Fiscal Year 2020/21) Total CCSF

\$10.8 Million	
6821 Transactions	
LBE:	\$2.9 Million (26%)
Non-LBE:	\$7.9 Million (74%)

DEPARTMENT SPENDING
% OF TOTAL PROP Q



Top Procurement Categories		
Description	\$	% of Total
Automotive Vehicles And Related Transportation Equipment	\$903,611	8%
Plumbing Equipment, Fixtures, And Supplies	\$416,688	4%
Hospital And Surgical Equipment, Instruments, And Supplies	\$287,909	3%
Laboratory Equipment, Accessories And Supplies	\$235,314	2%
Drugs And Pharmaceuticals	\$173,218	2%
Parts And Accessories, Automotive, Miscellaneous	\$162,429	1%
Janitorial Supplies, General Line	\$142,537	1%
Engineering And Architectural Equipment, Surveying Equipment	\$134,711	1%
All Categories	\$127,636	1%
Electrical Equipment And Supplies (Except Cable And Wire)	\$127,267	1%

Top Procurement Vendors		
Description	\$	% of Total
Vortech Industries	\$478,154	4%
R & B Company	\$264,457	2%
Abbott Laboratories Inc	\$221,206	2%
Westwind Trading Co	\$171,616	2%
Mckesson Corporation	\$162,336	1%
Siemens Industry Inc	\$154,054	1%
Blaisdell's Business Products	\$146,089	1%
Speedy's Hardware	\$145,923	1%
Center Hardware Co Inc	\$145,773	1%
Cummins Inc	\$144,811	1%

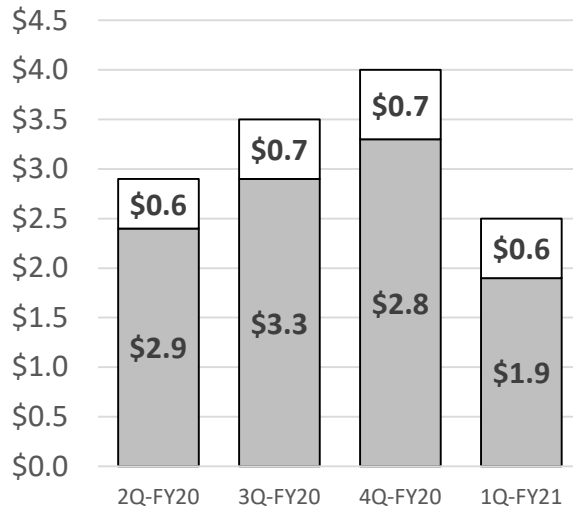


Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

\$2.5 Million	
2041 Transactions	
LBE:	\$603,716
Non-LBE:	\$1,946,465

Top 10 Procurement Categories		
Description	\$	% of Total
Plumbing Equipment, Fixtures, And Supplies	\$300,015	12%
Electrical Equipment And Supplies (Except Cable And Wire)	\$100,408	4%
Miscellaneous Products (Not Otherwise Classified)	\$95,474	4%
Automotive Shop And Related Equipment And Supplies	\$59,704	2%
Laboratory Supplies: Asbestos Squares, Corks, Files, Glass C	\$52,918	2%
Meters, Water	\$43,558	2%
Miscellaneous Services, No. 1 (Not Otherwise Classified)	\$40,750	2%
Equipment Maintenance And Repair Services For General Equipment	\$40,234	2%
First Aid And Safety Equipment And Supplies (Except Nuclear)	\$37,012	1%
Machinery And Hardware, Industrial	\$31,368	1%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

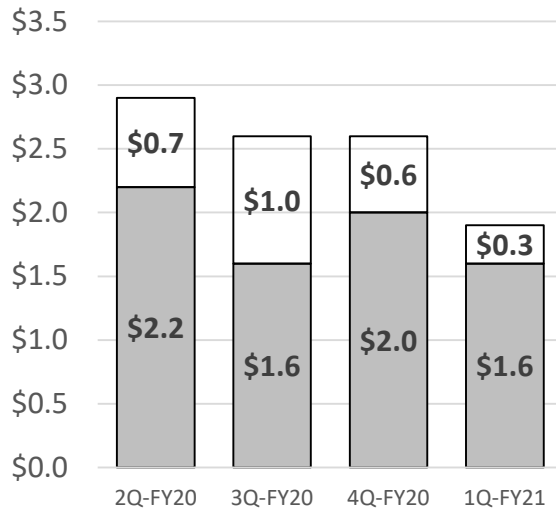
Top 10 Vendors		
Description	\$	% of Total
R & B Company	\$254,254	10%
Ferguson Waterworks	\$88,415	3%
Cedar Sales	\$76,067	3%
JMI Sourcing LLC	\$74,832	3%
Power Plant Supply	\$56,344	2%
National Utility Sales Corp	\$52,845	2%
Independent Electric Supply Inc	\$50,886	2%
Evantec Corp	\$50,466	2%
Grainger	\$46,431	2%
Center Hardware Co Inc	\$45,323	2%

Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

\$1.9 Million	
993 Transactions	
LBE:	\$270,748
Non-LBE:	\$1,679,357

Top 10 Procurement Categories		
Description	\$	% of Total
Hospital And Surgical Equipment, Instruments, And Supplies	\$287,698	15%
Laboratory Equipment, Accessories And Supplies	\$221,470	11%
Drugs And Pharmaceuticals	\$173,218	9%
Engineering And Architectural Equipment, Surveying Equipment	\$132,507	7%
All Categories	\$127,636	7%
Medical And Dental Equipment And Supplies	\$118,736	6%
Anesthesia Equipment: Ventilators, Etc.	\$29,258	2%
Alarm Equipment Maintenance/Repair (Fire, Etc.)	\$27,163	1%
Repair Kits, Hospital And Medical Equipment	\$26,682	1%
Plumbing Equipment, Fixtures, And Supplies	\$25,851	1%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

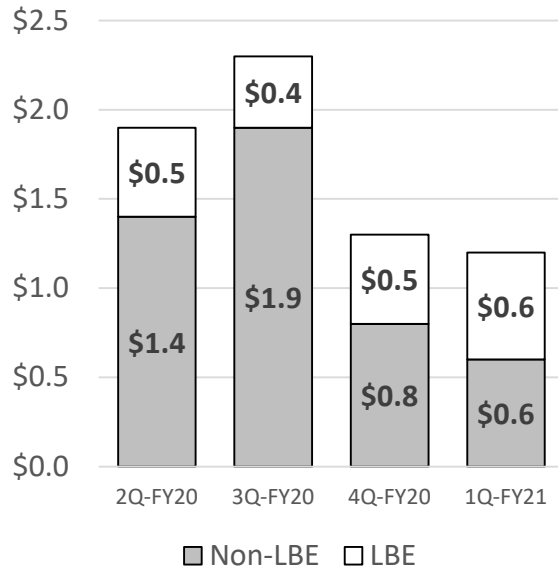
Top 10 Vendors		
Description	\$	% of Total
Abbott Laboratories Inc	\$221,206	11%
Mckesson Corporation	\$162,336	8%
Siemens Industry Inc	\$154,054	8%
California Transplant Services Inc	\$38,500	2%
Nuvasive Inc	\$35,105	2%
S F Dental Supply LLC	\$35,000	2%
Toptek Micro Center Inc	\$33,374	2%
R & H Wholesale Supply Inc	\$30,336	2%
Partssource Inc	\$26,987	1%
Avenu Medical Inc	\$26,100	1%

Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

\$1.2 Million	
413 Transactions	
LBE:	\$578,090
Non-LBE:	\$662,092

Top 10 Procurement Categories		
Description	\$	% of Total
Automotive Vehicles And Related Transportation Equipment	\$894,455	72%
Paint, Protective Coatings, Varnish, Wallpaper, And Related	\$37,820	3%
Filters: Air, Fuel, Hydraulic, Oil, Etc. (For Heavy Duty Equipment)	\$35,866	3%
General Maintenance And Repair, Vehicle	\$22,975	2%
Disinfectant, Germicidal	\$22,263	2%
Antifreeze	\$20,145	2%
Encapsulant, Traffic Loop Detector	\$17,780	1%
Oil, Chemical, And Hazardous Material Spill Absorbents	\$14,886	1%
Oil, Automotive Engine	\$12,525	1%
Glassware Washing Compounds	\$10,960	1%

Prop Q Spend per Quarter*



* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Vortech Industries	\$390,902	32%
Westwind Trading Co	\$171,616	14%
Cummins Inc	\$144,797	12%
Industrial Solutions	\$114,984	9%
Transit Resources Inc	\$69,258	6%
Peninsula Color Service LLC	\$42,475	3%
Selective Transit Parts	\$41,447	3%
Mallory Safety & Supply LLC	\$24,898	2%
Sta Clean Products	\$20,145	2%
Valley Power Systems North, Inc.	\$19,046	2%

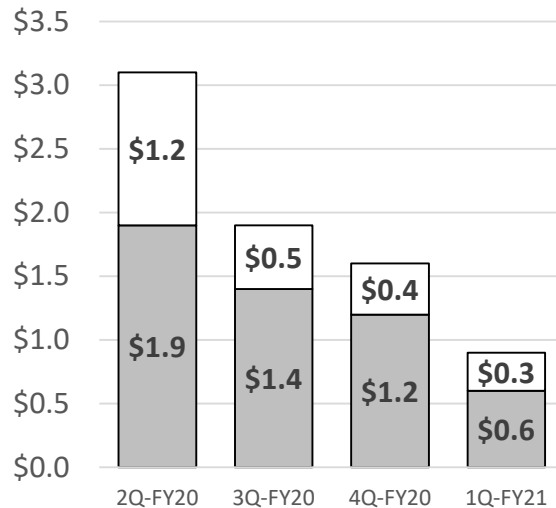
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

REC

\$988K	
481 Transactions	
LBE:	\$330,384
Non-LBE:	\$658,094

Top 10 Procurement Categories		
Description	\$	% of Total
Hardware And Related Items	\$68,252	7%
Construction Services, General (Incl. Maintenance And Repair)	\$60,132	6%
Golf Course Maintenance Tools And Equipment (For Lawn Mowers)	\$48,262	5%
Internet Database Subscriptions	\$36,869	4%
Janitorial Supplies, General Line, Environmentally Certified	\$33,944	3%
Sand And Gravel	\$32,526	3%
Plumbing Equipment, Fixtures, And Supplies	\$31,495	3%
Janitorial Supplies, General Line	\$28,297	3%
Agricultural Equipment, Implements, And Accessories	\$26,467	3%
Lumber, Siding, And Related Products	\$24,957	3%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Romeo Packing Co	\$89,278	9%
H Y Floor Hardwood Floors	\$56,590	6%
The Urban Farmer Store, LP	\$51,005	5%
Santora Apartment & Building Supplies	\$36,321	4%
Alpine Awards And Advertising Inc	\$35,904	4%
Ewing Irrigation Products Inc	\$33,664	3%
Brown Sand Inc	\$32,526	3%
Central Builders Supply	\$31,342	3%
Monkey Brains	\$30,269	3%
Priority Architectural Graphics	\$27,801	3%

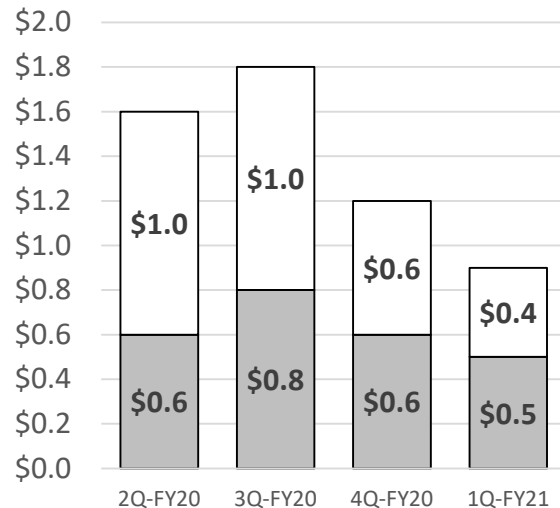
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

DPW

\$975K	
902 Transactions	
LBE:	\$472,888
Non-LBE:	\$502,229

Top 10 Procurement Categories		
Description	\$	% of Total
Chemicals And Solvents, Commercial (In Bulk)	\$69,076	7%
Janitorial Supplies, General Line	\$52,084	5%
Paint, Protective Coatings, Varnish, Wallpaper, And Related	\$33,832	3%
HVAC Equipment, Accessories And Supplies	\$30,257	3%
Roofing Materials And Supplies	\$28,906	3%
Deodorants, Industrial (Heavy Duty)	\$28,701	3%
Clothing: Athletic, Casual, Dress, Uniform, Weather And Work	\$27,583	3%
Rags, Shop Towels, And Wiping Cloths	\$27,410	3%
Fencing	\$25,830	3%
Hand Tools (Powered And Non-powered), Accessories And Supplies	\$24,075	2%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Speedy's Hardware	\$127,377	13%
United Laboratories Inc	\$125,744	13%
Your Green Source LLC	\$73,259	8%
Iii Generation Fence	\$50,311	5%
R & H Wholesale Supply Inc	\$49,237	5%
San Francisco Paintsource Inc	\$41,644	4%
Bayview Materials & Bayview Roofing Supp	\$28,210	3%
Sigillo Supply Inc	\$26,744	3%
Santora Sales	\$26,223	3%
NBC Supply Corp	\$24,228	2%

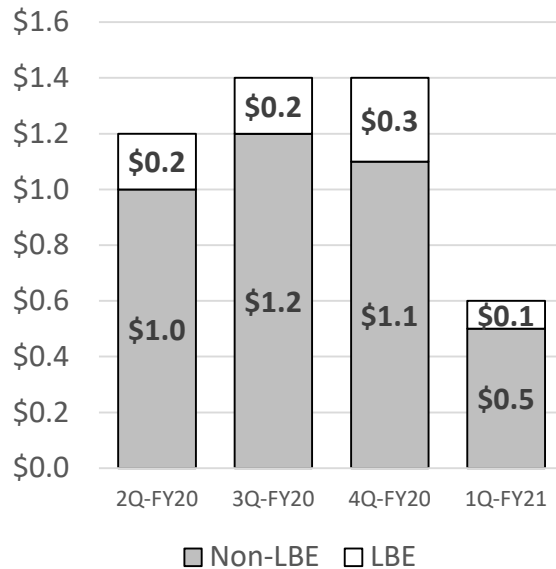
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)



\$684K	
474 Transactions	
LBE:	\$147,472
Non-LBE:	\$536,658

Top 10 Procurement Categories		
Description	\$	% of Total
Parts And Accessories, Automotive, Miscellaneous	\$273,218	19%
Laboratory Supplies: Asbestos Squares, Corks, Files, Glass	\$96,327	7%
Appraisal Services, Real Estate	\$55,575	4%
Pharmaceuticals, Veterinary, Animal: Drugs, Vaccines, Etc.	\$51,702	4%
Equipment Maintenance And Repair Services For Automobiles	\$46,321	3%
Advertising/Public Relations (Incl. Skywriting)	\$40,000	3%
Engineering Supplies, Miscellaneous	\$38,945	3%
Chillers, Heat Exchangers And Receivers	\$37,048	3%
Chemical Treatment Of Boiler And Tower Water	\$33,859	2%
HVAC Equipment, Accessories And Supplies	\$32,609	2%

Prop Q Spend per Quarter*



* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
A & B Mechanical Inc	\$64,516	4%
Vortech Industries	\$50,693	3%
M W I Veterinary Supply Co	\$49,695	3%
Garratt-Callahan Company	\$47,556	3%
Southland Medical LLC	\$44,552	3%
Mesa Energy Systems, Inc	\$42,743	3%
Paganini Electric Corp	\$38,835	3%
T & S Trading & Enterprise Co	\$28,398	2%
GCS Environmental Equipment Services Inc	\$27,348	2%
Pacific Coast Trane Controls	\$27,030	2%

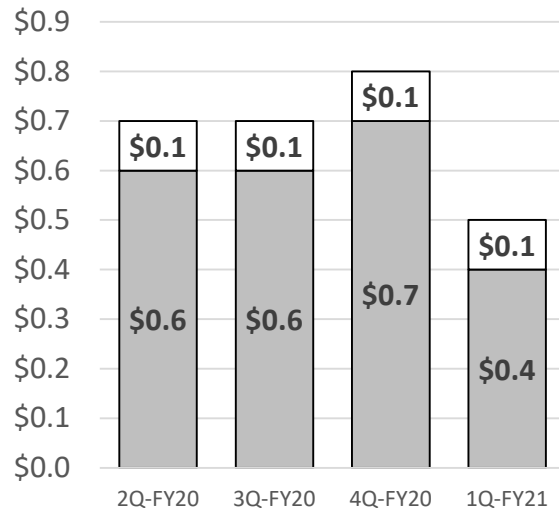
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

POL

\$424K	
280 Transactions	
LBE:	\$16,828
Non-LBE:	\$407,819

Top 10 Procurement Categories		
Description	\$	% of Total
Police And Prison Equipment And Supplies	\$38,319	9%
Service Charges	\$21,458	5%
Industrial Equipment (Not Construction And Repair, Or HVAC)	\$19,489	5%
Gasoline, Aviation (Including Jet Fuel)	\$18,451	4%
Internet Database Subscriptions	\$15,471	4%
Wipes, Decontamination (Personnel, Equipment)	\$15,092	4%
Professional Document And Publication Subscriptions (Legal)	\$14,100	3%
Animal Food For Zoo And Farm Animals	\$12,989	3%
Laboratory Equipment, Accessories And Supplies	\$12,243	3%
Shredders, Paper And Media	\$12,036	3%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Blaisdell's Business Products	\$119,143	28%
Grainger	\$29,402	7%
Ferrellgas LP	\$18,451	4%
Life Technologies Corporation	\$17,224	4%
Collaborative Testing Services Inc	\$14,100	3%
Azevedo Feed Inc	\$12,989	3%
Shred Works	\$12,036	3%
Northern Californias Emergency Vehicle	\$10,699	3%
Range Maintenance Services LLC	\$10,000	2%
L C Action Police Supply	\$9,978	2%

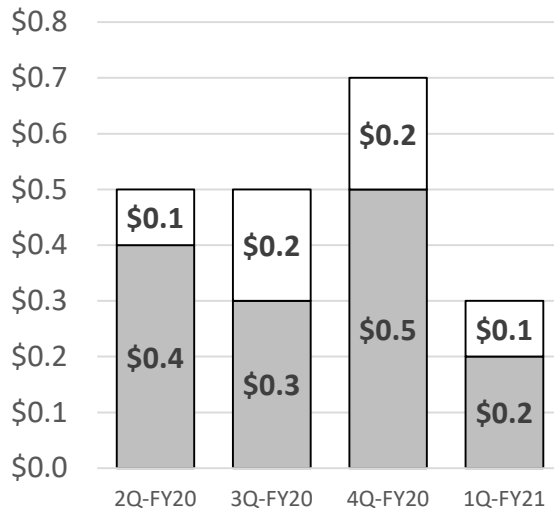
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

SHF

\$385K	
163 Transactions	
LBE:	\$88,999
Non-LBE:	\$296,008

Top 10 Procurement Categories		
Description	\$	% of Total
Janitorial Supplies, General Line	\$40,542	11%
Guns, Pistols, Rifles, And Shotguns (Incl. Accessories)	\$28,743	7%
Prisoner Clothing	\$27,503	7%
Metals: Bars, Plates, Rods, Sheets, Strips, Structural Shape	\$19,496	5%
Microfiche/Microfilm Reader Printer Supplies: Paper, Toner	\$13,362	3%
Fuel Site Maintenance And Repair	\$10,497	3%
Legal Books And Publications	\$10,275	3%
Video Recording	\$9,798	3%
Training Material Subscriptions	\$9,600	2%
Air Conditioners: Controlled Environment (For Computer Rooms)	\$9,144	2%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Santora Sales	\$45,819	12%
Victory Supply LLC	\$26,720	7%
Adamson Police Products	\$23,136	6%
Grainger	\$20,736	5%
Johnstone Supply	\$18,861	5%
Police Ordnance Company Inc.	\$16,855	4%
L C Action Police Supply	\$15,652	4%
Opencopy	\$13,362	3%
Tec-Accutite	\$11,747	3%
T & S Trading & Enterprise Co	\$11,051	3%

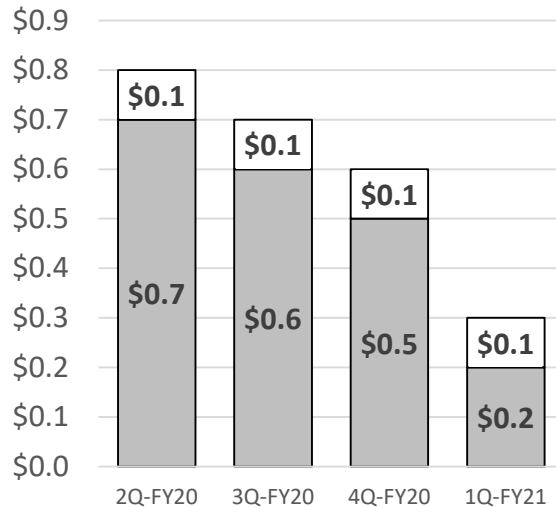
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

FIR

\$310K	
139 Transactions	
LBE:	\$46,192
Non-LBE:	\$264,688

Top 10 Procurement Categories		
Description	\$	% of Total
Generator Rental or Lease	\$24,818	8%
Rescue Equipment, Supplies and Accessories Including Rescue	\$20,681	7%
Janitorial/Custodial Services	\$19,800	6%
FIRE PROTECTION EQUIPMENT AND SUPPLIES	\$14,173	5%
Fire Blankets	\$12,961	4%
CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK	\$12,265	4%
BUILDING MAINTENANCE, INSTALLATION AND REPAIR SERVICES	\$11,858	4%
Plumbing Maintenance and Repair (Includes Pressure Tapping S	\$11,180	4%
Electronic Equipment Maintenance and Repair	\$9,993	3%
Emergency Medical Services (EMS) Equipment and Supplies (Inc	\$9,780	3%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
L N CURTIS & SONS	\$37,367	12%
CD & POWER	\$25,253	8%
AIM TO PLEASE JANITORIAL SERVICES, INC	\$19,800	6%
Auto Body by George	\$18,543	6%
ALLSTAR FIRE EQUIPMENT INC	\$16,068	5%
IRVINE & JACHENS INC	\$11,700	4%
WEST BAY PLUMBING	\$11,180	4%
ENERGY SYSTEMS	\$10,606	3%
CASCADE FIRE EQUIPMENT CO	\$9,929	3%
LIFE-ASSIST INC	\$9,780	3%

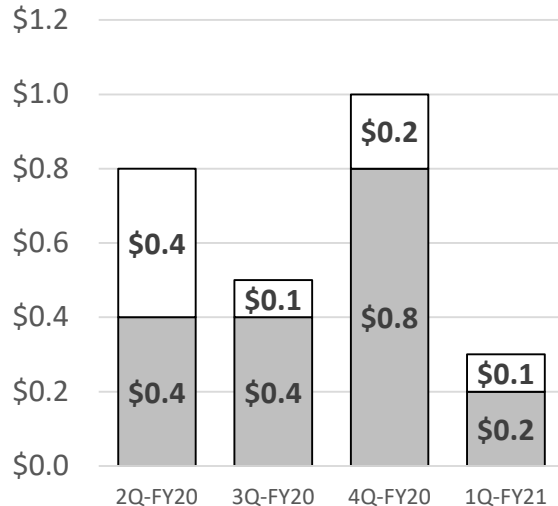
Prop Q Procurement Analysis (Q2 Fiscal Year 2020/21)

AIR

\$293K	
139 Transactions	
LBE:	\$74,554
Non-LBE:	\$218,551

Top 10 Procurement Categories		
Description	\$	% of Total
Builder's Supplies	\$32,807	11%
Automotive Shop And Related Equipment And Supplies	\$29,875	10%
First Aid And Safety Equipment And Supplies (Except Nuclear)	\$20,305	7%
Plumbing Equipment, Fixtures, And Supplies	\$15,940	5%
Doors And Parts, Automatic, Drive-through Type, Etc.	\$12,202	4%
Signs, Sign Materials, Sign Making Equipment, And Related Supplies	\$11,150	4%
Machinery And Hardware, Industrial	\$9,647	3%
Chemicals And Solvents, Commercial (In Bulk)	\$9,327	3%
Building Maintenance, Installation And Repair Services	\$8,502	3%
Equipment Maintenance And Repair Services For Appliance	\$7,900	3%

Prop Q Spend per Quarter*



■ Non-LBE □ LBE

* \$ in millions

Top 10 Vendors		
Description	\$	% of Total
Resource Supply LLC	\$27,567	9%
Golden State Lumber Inc	\$16,550	6%
West Coast Contractors Services	\$14,220	5%
Lavi Industries	\$11,150	4%
Battery Systems Inc	\$9,430	3%
Fremont Ford	\$9,167	3%
Cinchem LLC	\$8,879	3%
Beronio Lumber Co	\$8,190	3%
Direct Business Connection	\$7,900	3%
Pace Supply Corp	\$7,206	2%

DEPARTMENT	TOTAL PROP Q PURCHASES	TOTAL PROP Q PURCHASES FROM LBEs	% OF TOTAL
ADM	\$684,130	\$147,472	22%
ADP	\$16,367	\$0	0%
AIR	\$293,105	\$74,554	25%
ART	\$20,128	\$0	0%
ASR	\$26,994	\$235	1%
BOA	\$523	\$0	0%
BOS	\$11,296	\$7,158	63%
CAT	\$3,788	\$206	5%
CFC	\$5,929	\$0	0%
CON	\$2,035	\$0	0%
CPC	\$40,046	\$9,772	24%
CSC	\$329	\$0	0%
CSS	\$4,671	\$0	0%
DAT	\$11,103	\$631	6%
DBI	\$18,649	\$0	0%
DEM	\$39,041	\$8,380	21%
DPA	\$25,282	\$14,666	58%
DPH	\$1,950,105	\$270,748	14%
DPW	\$975,116	\$472,888	48%
ECN	\$3,241	\$0	0%
ENV	\$18,543	\$2,895	16%
ETH	\$255	\$0	0%



DEPARTMENT	TOTAL PROP Q PURCHASES	TOTAL PROP Q PURCHASES FROM LBES	% OF TOTAL
FIR	\$310,880	\$46,192	15%
HOM	\$29,223	\$7,530	26%
HRC	\$40,924	\$2,380	6%
HRD	\$26,780	\$607	2%
HSA	\$137,966	\$47,920	35%
HSS	\$15,701	\$7,024	45%
JUV	\$81,200	\$26,320	32%
LIB	\$92,494	\$17,364	19%
MTA	\$1,240,182	\$578,090	47%
MYR	\$8,047	\$1,834	23%
PDR	\$5,290	\$1,881	36%
POL	\$424,647	\$16,828	4%
PRT	\$202,323	\$55,011	27%
PUC	\$2,550,180	\$603,716	24%
REC	\$988,478	\$330,384	33%
REG	\$64,201	\$24,888	39%
RET	\$10,869	\$354	3%
RNT	\$730	\$0	0%
SHF	\$385,006	\$88,999	23%
TIS	\$95,560	\$21,773	23%
TTX	\$1,815	\$0	0%
WAR	\$16,097	\$5,091	32%
WOM	\$546	\$0	0%



Questions

If you have any questions regarding any of the information contained in this report please contact Jessica Leslie at 415-554-7799 or Jessica.Leslie@sfgov.org.

Please visit the **Prop Q Delegated Departmental Purchasing Dashboard** on SF Report & Analytics for additional Prop Q data by department.

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