



TECHNOLOGY MARKETPLACE CATALOGUE

DATE OF RELEASE:
October 20, 2020

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Note: For a complete list of Technology Marketplace suppliers and their contact information, please refer to the OCA website here: <https://sfgov.org/oca/option-1-technology-marketplace-contracts>.

About us

Actnet Advanced Technology Corporation has been delivering quality IT products and services to the greater Bay Area for more than 25 years. We strive for excellence and work diligently to provide service that is timely, friendly, reliable, and affordable.

We embrace changes and continuously expand our services to cover new technology products and systems. Helping customers make the most out of their technology investment is simply our passion. We love this industry because it has given us the opportunity to help our clients with their technology challenges and has allowed us to become the trusted technology partner for many organizations and government agencies.

Our Capabilities



Technical Support Services

- Contracted services for long term, short term, or as-needed, with full time or part time resources
- Field support or remote help desk operations
- Hardware, software, or network setup, configuration, and maintenance



Repair and Maintenance Services

- Fast and reliable repairs on demand
- We work with a wide range of device types, brands and models
- We service desktops, servers, laptops, tablets, smart phones, displays, and office electronics
- Highly skilled chip level diagnostic, repair, upgrade, and replacement services



Computer Training Services

- Technical training in disciplines of your desire
- Group training on-site or at a training center
- Self paced online courses on demand



Audio, Visual, and Low Voltage Services

- Conversion and digitization services
- Editing, noise removal, and video captions
- Low voltage system design, installation and configuration
- Voice and data wired and wireless installation, termination, and testing



System and Network Integration

- Solution design customized to each project
- Hardware & software integration for optimized performance and productivity
- Cost by contract or time and materials used



Value Added Reseller

- Sale, service, and configuration of a wide range of IT products, network devices, peripherals, audio visual equipments, security cameras, electronic components, parts, and accessories

Technology Partners

Canon	Lenovo
Cisco	Logitech
Dell	Microsoft
Epson	Netgear
Google	Samsung
Hewlett Packard	And more...

CCSF Clients

MTA	SFRA
Public Works	SFUSD
PUC	SFPD
SFO	
Board of Supervisors	
Human Services Agency	

Certifications

- CCSF WBE LBE #CMD112016928
- CS & MIS Degrees
- CompTIA A+ Certificates
- CA C7 Low Voltage Systems Contractor #1034034
- CA Electronic Service Dealer License #E75209

Contracts

- CCSF Tier 3 Contractor for:
- Computer Hardware, Software, and Peripheral Equipment
 - Computer Systems Equipment Maintenance and Repair
 - Computer System Services
 - Computer Training Services

About ApisTech

We build tools that help governments improve services and keep pace with emerging technologies.

Services

We specialize in the following areas and can support projects large and small.

Salesforce

We are Salesforce OEM & LBE partners and we have implemented more Salesforce solutions for the city of San Francisco than any other vendor, helping deliver over a dozen Salesforce applications for the SFMTA.

Examples of how Salesforce can be used:

- + build community portals to better interact with the public or external stakeholders
- + rapidly transition workflows from Access/Excel to modern cloud-based software
- + easily manage new permit programs/regulations/services
- + automate routine tasks and enable powerful notifications

Integrations

We have helped build and maintain many valuable integrations for the city of San Francisco. We are comfortable working with just about any technology or database out there.

Examples of Integrations that have proven useful to other agencies:

- + integrate with Data SF's public data library to either retrieve or publish public datasets
- + integrate 311 cases with Salesforce to automatically route and track issues related to your department
- + integrate with other agency databases and tools to help streamline or automate communications and data sharing
- + integrate ArcGIS with Salesforce to bring powerful GIS tools inside of business applications

Apis Technology, LLC (ApisTech) is a California certified SBE and San Francisco certified Micro LBE. We take immense pride in supporting local government and strive to provide the most value to our clients.

Data Services

Data underlies every important decision made in government today. We can assist in developing this value in many different ways, including data analysis, data processing and even data architecture.

Examples of data projects we have led:

- + processing telemetry data to catch commuter shuttle permit violations
- + measuring the effects of meter maintenance issues on parking revenue
- + analyzing a decade of transit vehicle accidents to determine primary factors
- + finding conflicts across all street-use-permit databases

Project Support

Few things affect the integrity of our local government more than project delivery. We can provide experienced project support personnel who can help navigate and mitigate project risks, ensure on-time delivery, support requirements gathering, provide system/technical analysis, and user-story refinement.

Examples of Project Support we can provide:

- + timely assessments of business and technical challenges
- + project management support/contractor monitoring
- + Quality Assurance management
- + documentation and training

Contact:

Sean Osterday
ApisTech CEO & CCSF Technology Marketplace Account Manager

+1 530 417 4210
sean@apistech.com

BETA NINETIES COMPUTER INC.

188 SPEAR STREET, STE 110
SAN FRANCISCO, CA 94105
VOICE 415.974.1188 FAX 415.974.1575



“One Stop Solution” is our mission statement. Beta Nineties (Beta 90) Computer Inc. has over thirty one years of experience in the computer/networking industry and it is located in the SF Downtown Financial District and a small retail store on Howard Street and carry a full line of computer parts for customers to purchase. We also have the access to over hundred millions of dollars of inventory through our nationwide suppliers. Beta 90 Computer Inc. is certified by the city Human Rights Commission (HRC) office as a Micro Local Business Enterprise/Minority Business Enterprise and city 14B compliance. Beta 90 Computer Inc. is a leading integrator of computer technology for Public Sector, Home User, Federal Government and Local Government Agencies.

Beta 90 Computer Inc. is fully understand the City's over 65 departments of varying sizes and needs because we deal with different small business clients all the time and provide year round support for them. Buying a computer is only one time transaction and the after sales support that you will get from a reliable vendor is very valuable. For city's large department like SFPD, they have their own IT team to take care the problems. But the smaller department will have to wait for city IT team member to solve their problems, sometimes it might take few weeks. Beta 90 knows exactly what most computer users and IT personnel wanted; just one phone call and someone will take care of their computer needs. Through hard work and proven dedication to our clients, we truly know the products. Beta 90 Computer Inc. is ready to provide good computer hardware, software, peripheral equipment and On-Site services to CCSF.

CCSF/Beta 90 Computer Inc. info:

City Supplier ID Number: 24375

HRC Certification Number: HRC060913722

Address: Beta Nineties Computer Inc.

188 Spear Street, Suite 110

San Francisco, CA 94105

Tel: (415) 974-1188

Fax: (415) 974-1575

Point of Contact: James Tang

Email: jimt@beta90.com

C M Pros

1. C M Pros Contact Information:
 Samir Messiah, PE – President
 1061 Market St., Suite 516
 San Francisco, CA 94103
 Tel: 415-437-0701 | Fax: 415-437-0702
 Email: Sam.messiah@cmprosinc.com

2. C M Pros has been in business for 28 years. C M Pros is a San Francisco-based construction management firm, founded in 1992 to provide construction management and engineering for local government agencies. We are certified as a Local Business Enterprise (LBE) by the San Francisco Contracts Monitor Division and as a Small Business Enterprise (SBE) by the State of California.

In addition to our long-standing construction management practice, C M Pros provides a range of specialized services in information technology, with emphasis on database management and training in the program and project controls, scheduling, and construction management fields. We have highly trained and credentialed specialists in database management, systems integration, and software implementation and training.

In 2009 (11 years ago) C M Pros' information technology services grew organically as an extension of our Program Controls services. The word *program* in the context of construction management usually refers to a group of many individual projects which are related—by function, policy or funding—but which are planned, designed, bid, built and managed separately. Program Management is also a vital element in fields such as manufacturing, transportation, operation of complex utility networks, and supply chain management. Because programs typically involve many projects and participants using different approaches to capture and report information, a system is needed to make sure that information is available in a usable form. Obstacles which need solutions include the different programming languages in use across the organization, incompatibilities of software programs, the form in which the data is organized, the schedules of when data is updated, and the ability to retrieve information easily when required. C M Pros can provide solutions to these and many other challenges in the data integration, migration, implementation and configuration fields.

C M Pros provides other technology-based services including:

- Record/ Information Management Services
- Software Training
- Computer Aided Design (CAD)
- CPM Scheduling

C M Pros was a Prime Consultant under a Contract issued by the San Francisco Office of Contract Administration for computer training, and a Joint Venture Partner or Subconsultant on several additional contracts for a range of information technology services city-wide.

DATE: September 1, 2020
 TO: San Francisco IT Contacts
 FROM: Dave Schwartz
 SUBJ: Tier 3 Technology Marketplace Outreach

39 Lakeshore Drive
 San Francisco, California 94132-1117
 Phone: 415-377-0274
 Facsimile: 415-759-0977
 E-mail: cpidave90@gmail.com

Davis R. Schwartz
 Senior Principal

Please let me take this opportunity to introduce myself to you. I am a Micro LBE newly certified to provide (a) computer system services and (b) computer training services in order to assist CCSF departments in maintaining, developing, and improving information systems and processes. In addition, the Controller's Office has prequalified a Capital Partnerships team to provide ERP implementation & support services in 5 categories: (1) functional / technical support of existing systems, (2) implementation of new systems & functionalities, (3) project management, (4) change management, and (5) auditing services.

Prospective Scope of Computer System / Training Services

I have spent the past 6-½ years as Enterprise Resource Planning (ERP) Project Managers for Merced County, CA and the past 1-½ years as ERP Project Manager for Kings County, CA. As a result, I have extensive expertise and experience in:

- Project management: project management planning, Microsoft Project scheduling, project budgeting / tracking, issue / risk analysis and tracking, management reporting, steering committee / project team meeting facilitation
- Business process mapping: both "as is" and "to be" processes
- Needs analysis: analysis / documentation of information system needs
- Software system implementation: technical assistance in third-party software implementation
- Custom systems: technical assistance in custom system design/development/implementation
- Testing: technical assistance in acceptance / parallel / integration testing
- Post-implementation support: technical assistance in resolving system issues for after go-live
- Business process improvement: technical assistance in identifying / implementing business process improvements associated with newly implemented information systems.

Background and Experience

During the past 43 years, I have provided management consulting services to 11 different San Francisco departments and agencies. During that time, I have also served as a management consultant to 7 City of Los Angeles departments, 5 County of Los Angeles departments, and 8 State of California departments





Turning
Technology
into Business
Solutions

SERVICE SUMMARY

Diamond Technology, Inc. (DTI) has been providing database development & management, software integration, and IT infrastructure management services for 17+ years.

Our team specializes in systems integration technologies, and is made up of senior level database, software, and computer networking professionals. We support clients in Healthcare, Government, Hi-Tech, and many other industries.

DATA SYSTEMS & IT SERVICES

Database Services

- › Database Management
- › Database Development & Customization
- › Data Systems Cloud Deployment
- › Business Intelligence (BI) Services
- › Software Systems Integration

Computer Network Support

- › Desktop & Laptop Support
- › Managed Service Provider (MSP) Services
- › Network Engineering
- › Computer Product Sales

Temporary Technical Staffing

- › Computer Networking
- › Software Development
- › Engineering Disciplines



COMPANY SIZE AND CERTIFICATIONS

- › DBE Certified
- › California Small Business Certified
- › City of San Francisco LBE & MBE Certified
- › SDB Certified
- › SAM Registered Cage Code: 1TTF5
- › NAIC Codes: 541511, 541512, 541513, 541519, 561320, 423430, 811212
- › SIC Codes: 5045, 7371, 7363, 7373, 7376, 7378, 7379

CLIENT EXAMPLES

Government

- › CA Dept. of Healthcare Services
- › CA Dept. of Transportation
- › CA Dept. of Housing & Community Development
- › San Francisco Police Dept.
- › San Francisco Metropolitan Transportation Agency
- › San Francisco Dept. of Public Health
- › San Francisco Dept. of Public Works
- › San Francisco Int'l Airport
- › San Francisco Public Utilities Commission

Commercial

- › Bayer Healthcare
- › Bechtel National
- › Serco NA
- › BMI Imaging, Inc.
- › Nordic Consulting, Inc.
- › Roots Community Health Center Clinics

References and projects experience available upon request.



Diamond Technology, Inc.

100 Pine Street, Ste. #1250, San Francisco, CA 94111
T: 415-422-0074 | E: inquire@diamondti.com

Diamondti.com | ITconsultantsInBayArea.com

Exygy

A California Benefit Corporation, Certified B Corp,
San Francisco Local Business Entity, and California Small Business



OUR SERVICES

Rapidly Learn, Improve, Test

- ▶ Technical audits
- ▶ UX audits
- ▶ Design audits
- ▶ Prototyping
- ▶ Design sprints



Design & Research

- ▶ User research & testing
- ▶ Content strategy
- ▶ UX/UI
- ▶ Visual design
- ▶ Behavior design

Strategy Consulting & Trainings

- ▶ Digital strategy
- ▶ Agile development trainings
- ▶ Human centered design workshops
- ▶ Digital Services team development

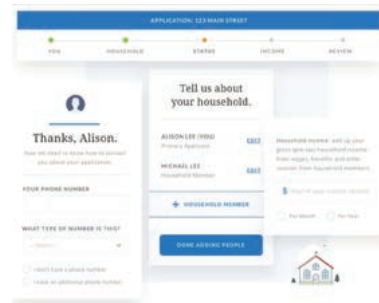
Build & Implement

- ▶ Front & back end development
- ▶ Open source
- ▶ Legacy systems & integration
- ▶ Content Management Systems
- ▶ API development & integration
- ▶ Data analysis & visualization

FEATURED WORK

SF Mayor's Office of Housing and Community Development housing.sfgov.org

The DAHLIA San Francisco Housing Portal democratizes and drastically improves how San Franciscans search and apply for affordable housing: it is a one stop shop. Our Agile approach allowed us to go from design, to development, to initial product release in 90 business days, iteratively building and testing each feature every 2 weeks for 2 years. 80,000+ citizens have applied through the site since online applications were made available in 2016.



SF Unified School District sfusd.edu

SFUSD had 100+ websites, grouped into 4 target audiences: parents, faculty, students, and staff. Starting with a design sprint, Exygy created a cohesive digital experience to get relevant and updated information in a seamless and timely manner. Together we co-designed solutions to common pain points, tested prototypes with SFUSD families, and gathered feedback. Designs were implemented into a best in class Drupal-powered CMS. online applications were made available in 2016.



Exygy partners with social impact organizations
to design and build technology that improves lives.

Get in touch at hello@exygy.com or visit us at exygy.com to learn more.

GET CONFIDENT ON ALL PLATFORMS

- Planning
- Websites
- Databases
- Integrations
- Support
- Trainings



www.fivepaths.com | 415-326-3483



> OUR SERVICES FOR THE CITY OF SAN FRANCISCO

Strategy | Brand & Design | Web & Database | Communications | Training | Support
 Drupal CMS | Salesforce CRM | WordPress
 Google Maps | ArcGIS | OpenMaps | Leaflet | Mapbox
 GTFS | 511 | NextBus | OpenData SF | Bonfire | Granicus
 Pantheon | Acquia | Digital Ocean

> SOME OF OUR RECENT PROJECTS

Metropolitan Transportation Agency | Department of the Environment
 Port of San Francisco | Fire Department | Elections | Assessor's Office

WE LOVE WORKING WITH THE CITY!

LEARN MORE AT: <https://www.fivepaths.com>

Contact FivePaths Partner Eric Leland at (415) 326-3483 or info@fivepaths.com



About GenSigma

GenSigma delivers information technology and staff augmentation services to the federal, state, city, local government agencies, and commercial organizations. We are supported by a team of highly skilled professionals with decades of experience to provide state of the art solutions and services to improve business performance and customer experiences.

Our goal is to power your enterprise with modern digital solutions by helping teams expand their business capabilities through domain expertise and innovation. Further, we aim to provide highly qualified professionals to meet the growing demand of today's recruitment landscape. Our offerings include full-time, part-time, and contractual professionals with a wide range of experience and expertise for long-term and short-term staffing requirements.



Core Competencies



DIGITAL

State-of-the-art digital solutions to drive innovation and achieve strategic goals through modernization initiatives that line up with your business objectives.



Digital Modernisation



Enterprise Applications



DATA

Power your digital-initiatives with a robust-data infrastructure to accelerate your data journey through modernizing data architecture and enabling intelligent insights for your business.



Data Analytics



Data Warehousing



CLOUD

Experience faster cloud journey to improve operational efficiency with self-managed Cloud Native Infrastructure to enable agility, stability, and faster time to market.



Cloud Transformation



Cloud Security and Privacy



STAFFING SERVICES

Identify and hire employees to meet the specific needs of your organization and overcome the challenges faced by hiring managers to meet the growing demand for a diverse range of professionals who can work the way you envision with our highly reliable staffing solutions.

CODE AND CERTIFICATION

NAICS CODES

518210, 541219, 541511, 541512, 541513, 541519, 541611, 541690, 561311, 561320, 561330

DUNS NUMBER

080250492





Geosphere LLC
 EIN: 84-4451314
 DUNS: 117098544
 CAGE: 8BWD0
 SF City Supplier: 0000041907

Geosphere LLC helps the City & County of San Francisco with all aspects of digital transformation. We can help you with selection and customization of an existing off-the-shelf product, assist with a third party API integration, or create a completely custom digital product for your organization. No project is too small & consultation is always free. Even if you don't buy from us feel free to reach out for advice.

Area of expertise in software, applications and digital tools

- Project/Program Management
- Asset Management
- Supply Chain Management
- Civic Engagement
- Interactive/Multimedia Educational Modules

Full-stack development for your custom application

- UX/UI Design
- Front-end – HTML, CSS, JavaScript, etc
- Back-end – PHP, Python, and more
- Databases – Oracle, MySQL, & PostgreSQL
- Geographic Information System – ArcGIS (ESRI), QGIS, etc
- Mapping Platforms – Mapbox, Google, HERE, OpenStreetMap, and custom platforms
- Mobile application development – Android, iOS, & Cross-Platform

Current clients

San Francisco Emergency Operations Center (COVID-19 Response); San Francisco Public Utilities Commission; San Francisco Public Works; California Department of Pesticide Regulations; AECOM/Parsons; Pestec, & more. References available upon request.

Contact

Geosphere LLC
 Sergey Litvinenko, CEO
 (415) 571-7002
info@geosphere.io
www.geosphere.io

Design

- Print design – Brochures, Packaging, Catalogs, T-Shirts & Merchandise, Car Wraps
- Web & Mobile Design – Social Media Design, Banner Ads, etc
- Logo & Brand Identity – Logo Design, Brand Style Guides, Business Cards & Stationery
- Art and Illustration – Portraits & Caricatures, Cartoons & Comics, Storyboards
- Visual design – Image Editing, Photo Retouching, Presentation Design, & Infographics
- Product & Character design – Character Modeling, 3D Models & Product Design

Online Presence

- Digital Strategy Development
- Inbound Marketing
- Search Engine Optimization
- Social Media Marketing
- Brand Reputation Management



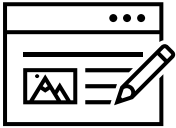
InnoActive Group

OUR PURPOSE & VISION

InnoActive Group are leaders in providing digital transformation solutions, system advisory and implementations primarily in city agencies and government entities. Our team has managed various technology projects ranging in size from small projects to a multi-billion-dollar capital programs, such as the \$7.4 billion San Francisco International Airport Ascent Program. Our award-winning projects have landed us in Crunchbase for innovative solutions for government.

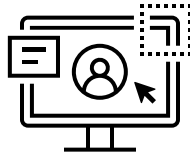
WHAT WE DO

Business Process Automations



Business Process Automation Platforms, COVID-19 Digital Solutions, Digital Automation, Rapid Application Development

Digital Transformation



Software Identification, Integrations, Software Readiness Assessments, Data Visualization, Software Design and Implementation

IT Project Management



Owner Representative, IT System Project Management, Advanced Reporting and KPIs, Software Training and Post-Implementation Support

WHY US

Proven

Reputation

City of San Francisco

Large/Complex

Capital Program

Experience

Involvement with Local

Community

Partners

Geographic Focus

50% Employees

Located in San Francisco

Best Practices Using

Software

Blue-Beam, PlanGrid, PMIS

Recognized

SBE/LBE

City of San Francisco

RECOGNITION



Public Press Releases



Featured in Crunchbase



Industry Event Speakers



Year Up Partner

WHAT WE HAVE DONE



City of San Francisco

\$7.3 billion complex capital program including system assessment, software identification, implementation, IT project management, and advanced reporting and KPIs.



City of San Francisco

Project with County of San Francisco Courts with full digital transformation, COVID-19 digital solution, software design and implementation.



City of San Francisco

\$840 million bond program including technology advisory, system identification, implementation services and advanced data visuals.



City of San Jose

Project with Office of Economic Development for digital transformation, business process automation and IT project management with compliance management and advanced data visualization.

GET IN TOUCH

swahidi@innoactivegroup.com
(925) 334-4971



Introduction

Meadow Design is a creative agency specializing in digital design, complex websites, mobile applications, and database development. We take a tech-savvy approach to our creative work, letting emerging innovations inform both what we do and how we do it.

With over 18 years in the industry, our expertise in digital design and complex database development provides a multitude of simple to advanced UI/UX solutions. Our wide range of website platforms, mobile apps, and cross database integrations leaves no digital challenge unresolved.

Our current San Francisco City clients have remained long term with our agency—over six years and counting.

Services

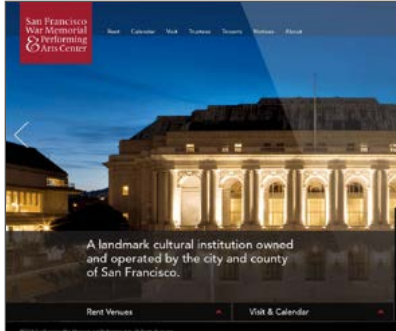
Contact Person:
Marco Contreras
Partner/Creative Director

Website Design
Cross Platform Database Development
Content Management Systems

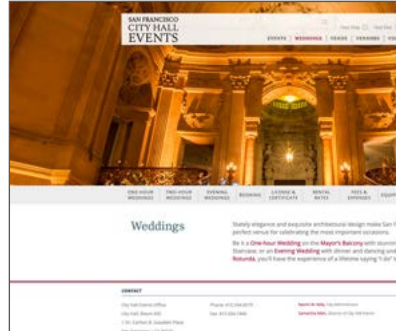
Graphic Design
Mobile UI Design
Mobile App Development

T 415 550 0744 x13
E mcontreras@meadow.cc

Projects



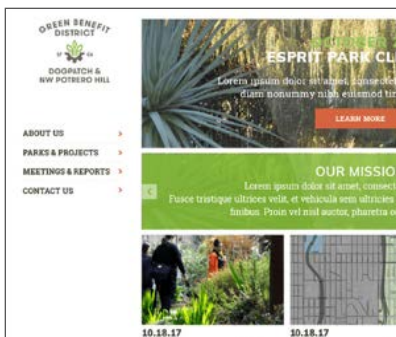
San Francisco War Memorial
sfwarmemorial.org



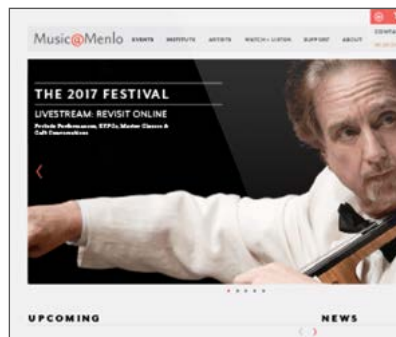
San Francisco City Hall Events
sfcityhallevents.org



ClifBar: In Good Company
ingoodcompany.eco



Green Benefit District
greenbenefit.org



Music at Menlo
musicatmenlo.org



Quadric
quadric.io

Spiral Scout

www.spiralscout.com

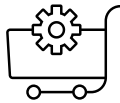
Software development done differently

Technology can transform how government agencies connect with and engage their community. Let our custom enterprise software solutions power your next project.

Products & Service

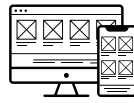
We build great products by building great relationships

No matter the project, our focus will always be on honest, reliable communication and a fierce commitment to creating innovative, user-friendly products that scale to help you serve your citizens better.



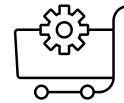
Enterprise Application Software

Digitize and securely organize critical government data to streamline operations and produce actionable insights.



Web Design & Development

Leverage smart web solutions to make government services more secure, efficient and user-friendly.



Digital Asset Management Systems

Maximize how your employees and constituents engage with your services and content.



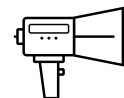
Mobile Development

Make your website mobile-friendly or develop custom mobile apps for employees or citizens.



Web Portal Solutions

Share information and media efficiently and securely with customized web portal solutions.



Internet Marketing

Create a connected citizen experience with enhanced audience segmentation and strategic online marketing.

*We are experienced with software compliance standards like HIPAA-HITECH, SOPA, COPPA, GDPR, FISMA, NIST 800-53, FedRAMP, FIPS, etc.

Have a technical question?

Call us today at (415) 903 - 0235 for a fast response



October 8, 2020

City and County of San Francisco
San Francisco, CA 94105

Attn: Technology Marketplace Buyers

Re: Studio 151 - San Francisco Local Business Enterprise Firm Qualifications

Thank you for the opportunity to work with you within the Technology Marketplace. Studio 151 actively provides clients first class construction management and deployment of technology & infrastructure projects. We seek to understand operational challenges your organization faces and provide the correct solution to meet your requirements. Check out www.studio151corp.com to learn more about us.

Studio 151 maintains headquarters at 2425 17th Street, San Francisco, CA since 2006. Our profile of technical projects includes many sectors of technology/data centers, biotech/cleanrooms, clinic/hospitals, and airports that by nature of the facility are operated 24/7 and are essential facilities. Below summarizes our professional services capabilities:

Construction Management	Engineering
• Program Manager	• Electrical Engineer
• Project Manager	• Traffic Engineer
• Project Engineer	• BIM Modeling / REVIT
• Cost Estimating	• Wi-Fi Site Survey and Design
• Claims Analysis	• High Density WiFi Design
• Method of Procedure Planning	• Local Area Network/Wide Area Network
• Specialty Systems Coordination	• Smart Hands / IT Troubleshooting

We lead projects with practical, hands on staff who are highly technical in problem solving and results focused. Since 2013, Studio 151 team members have support San Francisco International Airport's 5 year Master Plan including Special Systems integration for Terminal 3's F1 and F3 Checkpoints, Boarding Area E and Boarding Area B renovations, and an airport wide Energy Management Control System project.

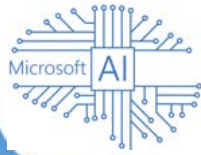
We are recognized Value Add Resellers for the following solution providers:

Network Equipment LAN/WAN/WiFi	Worker Experience UX/Access/Productivity	Building Automation Performance/Sustainability
• HPE / Aruba Networks	• Microsoft SurfacePro	• Honeywell
• Juniper Networks	• Xerox	• Johnson Controls
• Ruckus	• HP	• Delta Controls
• Cisco Systems		• HSQ
• Panasonic	COVID-19 Response	• Badger Meter
• Comscope	• Turing Thermal CCTV	• Schneider Electric
	• Bulk Facemasks LN95	

CCSF Vendor ID:	101193	LBE Certification Number:	CMD122217290
Business Registration Cert:	0383750	CA Reseller License:	241-31104
CA Small Business	2019566	Federal Taxpayer ID:	20-4107212

We thank you for the opportunity to demonstrate our passion and commitment to your projects.

Systems Integration Resources, Inc.
 388 Market Street, Ste. 1300
 San Francisco, Ca. 94111
<http://systemsir.com>



Secure Insightful Results



**Database Development
& Analysis**



Microsoft Partner



**Computer Systems
Services**

Systems Integration Resources, Inc. is a Woman Minority owned, Micro-LBE, San Francisco IT professional services firm. Certified (CMD01231000243) provider of GS109 and GS132 IT services. We strive to improve the total quality of an organization by supporting staff collaboration, and modern digital civic engagement by leveraging best of breed modern technology.

Description of Services: We are a professional services shop, with decades of experience, owned and operated by engineers. We specialize in full lifecycle digital solutions: Microsoft Azure (AI, microservices, serverless web services), Microsoft SharePoint on-premises/hybrid cloud, Microsoft (Office) 365 workloads (from SharePoint Online, Teams, OneDrive, and Power Automate/Flow to the Microsoft Graph), Elasticsearch, as well as distributed computing frameworks, big data management, and unified event and analytics stream subsystems like Apache Spark, Kafka, and Cassandra. We also specialize in web app development and enhancements using modern programming and design models (web components, and JavaScript framework libraries like Node.js, React, SPFx, Vue.js).

Our dedicated team of professional developers, system engineers, search and cloud architects enable our customers to successfully harness modern technology to improve and optimize employee task execution. We have a holistic understanding of industry leading cloud services, products, and independent software vendors. Our core strengths are based on decades of hands-on experience as innovative individual contributors and technology program leaders, supporting enterprise-wide customer technology projects for private and public sector organizations.

Successfully executed customer projects in a variety of areas including: knowledge management, governance, intranet re-platforming and modernization, customer facing web re-design, CMS, records management, collaboration, data migration, and innovative search, big data and AI solutions. We have worked for leading edge Silicon Valley companies like Juniper Networks, Microsoft, OEM's like Sanmina-SCI, financial services firms with hundreds of billions in assets like, Franklin Templeton and Fremont Group, as well as 49,000 user healthcare and insurance providers like Aetna, and Blue Shield of California.

Organizational core values are based on a covenant of ethical business practices and we strive to deliver optimized streamlined solutions for customers. We love what we do, and it shows.

Submit Inquires to: Sylvia Ramos-Hans, Engagement Manager | e: Sylvia.Ramos@systemsir.com | w: www.systemsir.com

Systems Integration Resources, Inc. | a: 388 Market St., Ste. 1300, San Francisco, Ca. 94111 | p: (415) 747-4185



TeamWorks Consultancy LLC

To all City Dept IT Contacts:

Teamworks was incorporated in 2014, and later in 2019 it became a certified LBE vendor of City and County of San Francisco, involved with providing IT services & IT training to city agencies. It has extensive experience in providing IT Development, Support, and maintenance services. We are also experienced in providing staff training, staff augmentation, and Project Management services in both Agile and Waterfall methodologies.

We believe in partnering with our customers in order to work out the best possible solutions using cutting edge technologies. Our resources keep up to date with market trends and technology changes, which will ensure our offerings are up to date with current trends and technological advancements. Our Continuous Improvement culture will ensure our customers will always get the best possible solutions.

TeamWorks Consultancy strives to provide excellent customer service, high-quality products, and services on schedule and at most competitive prices.

We will appreciate an opportunity to meet with you to discuss more about how we can add value to your business.

Our Contact Information:

Name: Vijay Yegalapati, President
Email: Vijay.Yegalapati@twconsultancy.com
Phone: 510-566-5189

Email for Solicitations:

Sales@twconsultancy.com
Vijay.Yegalapati@twconsultancy.com

Services Provided:

- 1) Computer System Services
- 2) Computer Training Services

Thanks and Regards,
Vijay Yegalapati



Ms. Department Director
San Francisco City Department
San Francisco, CA 94119

June 16, 2020
Contract No. 1

Dear Department Director:

We would very much like to assist you with your technology needs. The Thier Group LLC is an approved vendor for the San Francisco Technology Marketplace 2.0, Set-Aside Program for Micro LBE Vendors.

The Thier Group is pleased to provide technology solutions for all of our clients needs. We come in and assess your specific needs and locate or develop a customized solution. Our expertise in computer hardware, software, computer system services, database development and analyses, as well as computer training will only help you accomplish your objective with the fastest and best technological solution possible. We have provided technology services and solutions to numerous government, industry and professional clients.

The Thier Group LLC brings twenty-five years of experience working with the City and County of San Francisco and in assisting government clients. We have provided key services to the San Francisco Public Utilities Commission, the San Francisco International Airport, the California Department of Transportation, and many more City and other government entities.

We have also regularly bid on projects in the City and County of San Francisco.

We would be very pleased to assist your Department in the following areas:

- Assisting with Technology Solutions, including computer systems services
- Assisting with Computer/software/database training
- Assisting with Database Analyses, Creation and Maintenance
- Other Professional Services

Our seasoned professionals stand ready to assist your Department with customized technology solutions.

Please feel free to contact me anytime at (415) 407-4843 for all your technology needs.

Very Truly Yours,

Holli P. Thier, J.D., President

3749 Buchanan Street, Suite #475266 San Francisco, CA 94147
(415) 407-4843
hollithier@gmail.com

CAPABILITIES & EXPERTISE

Two Rivers, Corp. (TRC) is a Women-Owned Small Business and certified Micro Local Business Enterprise in San Francisco that provides professional services specializing in change management. TRC’s Prosci® certified Change Practitioners have built a reputation for delivering high quality outcomes for large-scale technology projects impacting large groups of stakeholders.

Change Management is a structured method for managing the people-side of change to achieve business goals and the required outcomes of a project or initiative. Successful Change Management can increase the speed of user adoption, ensure user satisfaction, and achieve ROI goals.

KEY CLIENTS

- | | | |
|-----------------|-------------------------|-----------------------|
| • Adobe Systems | • Princess Cruises | • Wells Fargo |
| • Symantec | • CSAA | • Atlassian |
| • VMware | • Driscoll’s Berries | • Juniper Networks |
| • Rakuten | • Grant Street Group | • City & County of SF |
| • ServiceNow | • Moran Consulting Inc. | |

FAST FACTS

Certifications

- Prosci® Certified Change Practitioners
- Calif. Small Business, #2004444
- Micro LBE, San Francisco #101379
- SF CMD Cert. #CMD032017350
- CPUC Diversity Supplier, #17000116
- State of Calif. CMAS A-18-03-0738A

LBE Category Codes

- GS109 Computer System Services
- PS007 Writing/Editing Services
- PS019 Administrative Services
- PS048 Educ & Training Services

SERVICES

Change Management & Readiness

TRC has provided Change Management for large-scale, corporate-wide deployments for clients at a significantly lower cost than well-known consulting firms. We have a team of Prosci® certified Change Practitioners with proven expertise to assist clients deploy new platforms effectively with minimal disruption to existing workflows, facilitating user adoption and Return on Investment (ROI). Change activities include Strategy, Impact & Readiness Assessments, Stakeholder Analysis, Change Network, Communications, Training Post Go-Live Support Planning and Effectiveness Metrics/KPIs.

Project/Program Management & Coordination

Our team has a record of accomplishment for providing project support for fast-paced, mission critical projects using both Waterfall and Agile/SCRUM methodologies.

Training Planning & Development Services

Two Rivers, Corp. plans and develops customized training materials and courseware to meet the specific requirements of our clients. We develop interactive, e-Learning training on various platforms such as Oracle User Productivity Kit (UPK), and Adobe Captivate.

Communications Planning & Execution

We ensure our client’s success, in major change initiatives, by fully understanding the impacts to all stakeholder groups and developing detailed communication plans to consistently communicate key project messaging. All communications are developed and executed in partnership with the client leadership team.

Trusted Talent • Proven Methodology • Quality Outcomes

Contact Us

For more information, visit our website at www.tworiverscorp.com or contact:

Loretta Masters, Operations Manager
lmasters@tworiverscorp.com; 916-826-2334



For more information contact:

Scott Vosburg
 Chief Technology Officer
 svosburg@westlandsolutions.com
 916.257.1844
 westlandsolutions.com

PROVIDING A FIRST-CLASS PROJECT CONTROLS AND INTEGRATION EXPERIENCE

Westland Management Solutions, Inc (WMS), specializes in creating customized project management systems that integrate the entire lifecycle of a project from the cost estimate to financial, schedule, and subcontractor management to project closeout, and all technical and administrative work in between. Our focus is on building tools that project managers, procurement staff, accountants, and schedulers can use to realize their goals, lower management costs, and communicate those successes to stakeholders.

WMS analyzes and improves systems and procedures to help project teams deliver better results. We look beyond specific projects and tasks to ensure alignment with your company's goals.

PROJECT MANAGEMENT SOFTWARE IMPLEMENTATION AND CONFIGURATION

- Oracle Primavera P6 Enterprise Project Portfolio Management Experts
- Oracle Primavera Unifier Experts
- Oracle P6 Web Configuration
- Needs Assessment, Recommend Software, Pilot Tests
- Recommend EPS, OBS, WBS, System Structure Analysis, Process Improvements
- Configuration and Consulting to Optimize Efficiency of Various PM Software

SYSTEMS INTEGRATION

- Share data from Accounting, Contracts, Purchasing, Payroll to get the complete picture
- Based on Existing Monthly Processes and Reporting Periods
- Speed Up All Facets of Project Control by Automating Repetitive Tasks
- Quality Data, Reduce Multiple Data Entry

APPLICATION DEVELOPMENT

- Implement the Automation of Data Exchange, Reporting, and Integration of Project Management Systems with Various Mission Critical Applications such as Accounting and Financial Management
- Build Applications that Provide Advanced Analysis of Project and Financial Data, Including Custom Reports, Geo-Spatial Data, and Data Warehousing Techniques
- Current with Latest Programming Languages and Vendor Technologies Including Java, Python, C#, Oracle, Microsoft SQL Server, and Web Application Development

CUSTOM REPORTS

- Primavera P6 Report Writer
- Primavera Unifier Custom Reports
- Oracle BI Publisher

SCHEDULING

- Build Complex CPM Schedules Including Cost and Resource Loading
- Regular Cost and Schedule Updates, Maintenance, Accrual Capture, Reconciliation of Cost and Budget
- Link Schedules to Contracts and Personnel to stay current
- Recommend and Develop EPS, OBS, WBS, Custom Codes and Fields

CONTRACT MANAGEMENT

- Track Status, Automate Purchasing
- Maintain Compliance with Alerts Before Documents Expire
- Know How Contracts Affect Schedules and Visa Versa

CUSTOMIZED TRAINING AND SUPPORT SERVICES

- Hands-on with Real World Data, Training on your own system
- Customized Training Guides and Manuals
- Our Trainers are also Expert User
- On Site or Remote Support

GENERAL CONSULTING

- Project/Program Controls
- Program Management
- Needs Assessment
- Database Development and Analysis
- PMO Strategies

SMALL BUSINESS CERTIFICATIONS

- San Francisco Contract Monitoring Div LBE/DBE/WBE
- California Unified Certification Program (CUCP - Caltrans, MUNI)
- State of California SBE (Micro)/DBE
- California Public Utilities Commission WBE
- The Network SBE (Port of Long Beach, San Diego County Water Authority, Metropolitan Water District)

Xterra's Professional Services

Xterra understands the importance of engaging the right IT Services Provider. We listen to your needs and provide high quality IT services.

Our experience shows that the best way to earn a client recommendation is to exceed their expectations. To do this, we start by working with the client's primary representative and management team to create a project Plan of Record (POR).

Many companies trust Xterra to provide all their IT needs. Each of Xterra's five core managed services can be combined into a customized package that includes just the pieces necessary to enhance and augment your in-house technology discipline.

Xterra's Service Offerings

Xterra's Services are available as a la carte point solutions, or as bundled flat-rate full-service packages made up of the following components:



- **Service Desk** – Centrally managed end-user computing support.
- **Monitoring & Operations** – Proactive and reactive infrastructure health management.
- **Hosted Computing** – On-demand infrastructure with flexible ownership models.
- **Scaleable IT Specialists** – Professional Services provided by subject matter experts (SMEs).
- **Install, Move, Add, Change (IMAC)** – Managing daily churn with a service-based approach.

Contact Us!

At Xterra, we provide the leadership to make sure our clients' infrastructure is not a barrier to success, but rather a significant competitive advantage. Xterra solutions fit your specific needs – from hardware to consulting, managed services or cloud infrastructure implementation services. Each help transform your infrastructure from a cost center to a profit center – what a concept!

We look for partners, not projects. Sure, some engagements are short, but that does not mean we do not treat your company as if it were our own. We focus on taking steps that not only secure a client's enterprise, but also promote our client's long-term growth and prosperity. Our goal is to achieve the optimum balance between infrastructure, security and business acceleration.

Please contact us for a meeting to review your business needs. Odds are we have already met – nearly 100% of our business is through referrals and word-of-mouth. Our clients love us and we hope you will, too!

888.343.0720

sales@xterrasolutions.com

www.xterrasolutions.com

311 California Street, Suite 300, San Francisco, CA 94104



**Providing Quality Service for
Your Convenience!**

Visit us at www.AmeritechComputer.com

About Us

Established in 1992, Ameritech is a certified DBE located in the Bayview Area. We provide services to small/medium businesses, educational institutions, local, state, and Federal government. Dedicated to providing you excellent services. We strive to deliver the highest quality service while promoting customer satisfaction to meet their needs. Our goal is to provide competitive pricing and fast turn around services to minimize down time for our customers. We are an authorized sales and service provider with some of the major companies in the tech industry including: Brother International, Cisco, Dell, Fujitsu, PC Corp., Hewlett Packard, Konica, Lenovo, Lexmark, Okidata, Samsung, Xerox, and many more!

Services

We offer a wide variety of services including installation services, and Maintenance contracts as well as Network cabling, local network set up, And data recovery.

- Printer and Computer Repairs
- Incremental Staging/Delivery
- Network Cable Installation services
- Data Transfer/Recovery
- Surveillance System installation
- And many more...!

Products

Hardware

- Networking/Data Centers
- Computers
- Printers & Supplies
- Servers
- Storage
- Cables
- Memory
- Consumable and more...!

Software

- Business
- Security
- Management
- Operating Systems
- Cloud
- Development Tools
- and more...!

Maintenance Free Toner Program

We will provide free technical support and maintenance service for printers Using our brand of toner.

- Toner stocked locally
- Quick Response Time
- Remote Supply level monitoring
- Less Workflow interruptions
- Minimize the amount of Help Desk Tickets

Bridge Micro

2091 22nd Avenue San Francisco, Ca 94116
Byron.ling@bridgemicro.net
415-902-1075 tel
415-759-6774 fax

9/29/20

Hello,

Bridge Micro is pleased to offer IT computers, software, peripherals, accessories, and supplies. Bridge Micro has been in business since 1989 and have worked with firms such as AT&T, Genentech, David Gladstone, Sprint, State of CA, and the City of San Francisco.

Please visit www.bridgemicro.net for latest product offerings.

Sincerely,

Byron Ling
President

Engineered for Success, and Engineered to Fit

By combining best-in-class enterprise technology, service capabilities and product offerings, DELTA COMPUTER SOLUTIONS, INC. and its formidable team of business partners and vetted local pool of engineers and analysts provide superior solutions to help organizations' business and technology challenges.

SERVICES OFFERING

- SOFTWARE & DATABASE ENGINEERING EXPERTS
- ENTERPRISE AUTOMATION
- ORACLE SUBJECT MATTER EXPERTS
- PROFESSIONAL & MANAGED SERVICES
- BUSINESS ANALYSIS & DATA MANAGEMENT
- TELECOM & RADIO NETWORKS
- HEALTHCARE
- SCIENTIFIC SYSTEMS
- SYSTEMS INTEGRATION

CERTIFICATIONS

LBE, MBE by City & County of San Francisco
Small Business, MBE by State of California
Disadvantaged Business Entity (DBE) by Caltrans



DELTA COMPUTER SOLUTIONS, INC.

Transforming our clients' vision into reality

CONTACT INFORMATION

275 FIFTH STREET
SAN FRANCISCO, CALIFORNIA 94103
PHONE: (415) 519-4063 / (415) 495-4005 x25
EMAIL: SIKE@DELTACS.COM
WEB: www.deltacs.com



We are a trusted partner with a diverse talent base built on a secure foundation of excellence, integrity and quality results.

WHY US

- Founded in 2000, Delta Computer Solutions Inc. is a premier provider of Enterprise Software, Database, and RF engineering solutions with forward thinking best practices.
- NASA and JPL Award Winning Company
- Experts in Software Engineering and Integration.
- Top-Notch Technical Staff with People Skills
- Proven track record in Developing, Testing, and Delivering software applications on Premise, on Cloud, and Remote.
- Have vetted local Pool of 50+ Engineers & Oracle Developers
- Full Accountability for Our Projects
- Budget conscious without compromise to Quality
- Responsive and Efficient Service Delivery

About Us

IPSOFACTO provides IT Services in San Francisco and the Bay Area, since 1995.

VOIP/Networking/WFH

WiFi / Cellular

WFH SECURITY

HUGE infrastructures

Servers and Workstations

Mac and Windows

Printing and SECURITY

Staff Monitoring RMM SECURITY



IT Support Since 1995

For 14 years, IPSOFACTO has been providing quality support for servers and server applications, networks, desktop computers/macs, backup systems, roaming devices, and much more. Our customers want professional support, intelligent guidance, and cost effective, rapid service.

Government IT Specialist

Working with SF Gov since 2000 in the Tech Marketplace, IPSOFACTO understands the ebb and flow of SF Government and can smile through the processes. IPSOFACTO helps MTA run the Muni.

Leading Technical Expertise

Our Engineers carry professional certifications for Microsoft, Cisco, Citrix and other major vendors.

Each engineer receives ongoing education and certification training. Our qualifications include PhD's, CS's, MBA's, and technical certificates (MCSE, CCNA,..).

Strategic Partnerships

IPSOFACTO partners with Microsoft, Lenovo, HP, Apple, Cisco, Symantec, Citrix, Trend-Micro, and other major vendors. These long-term partnerships help us provide our clients with Award Winning technical support, hardware and software services, and additional cost savings.



Your Trusted Local Provider for Training Solutions

Learnit has full range of options to help you invest in learning, development and engagement of your IT teams.

Your two Learning Strategists have over 15 years of experience in Learning and Development for IT Professionals and Developers and understand working with the City and County of San Francisco.

For more information:



Matthew Murawski,
Senior Learning Strategist
matt@learnit.com
415.946.6483

[Schedule a Call](#)



Dalit Lewis,
Senior Learning Strategist
dalit.lewis@learnit.com
415.946.6503

[Schedule a Call](#)

Learnit
33 New Montgomery St., #300
San Francisco, CA 94105
learnit.com | (855) 838-5028

Role-Based Offerings

- IT Professionals
- Developers
- Business Analysts
- Data Analysts

Process Oriented

- Agile
- Waterfall Project Management
- Lean Six Sigma
- Lean IT
- Change Management
- DevOps
- ITIL

Data Related

- Python & R Programming
- SQL
- Power BI/Tableau

Vendor Related

- Amazon
- Cisco
- Citrix
- Hadoop
- Microsoft
- VMware

Professional Development

- Collaboration & Teamworks
- People Manager
- Communication and Presentation Skills
- Working Remotely
- Personal Development
- Decision Making & Thinking

End Users

Collaborative Apps:

- SharePoint Online, MS Teams

Classic Office Applications:

- Excel, Outlook, Word, PowerPoint, OneNote, etc.

New O365:

- OneDrive, Planner, Stream, etc.

Power Platforms:

- Power Automate, Power Apps & Power BI

Power a More Productive Workday

TECHNOLOGY THAT KEEPS EVERYONE UP AND RUNNING

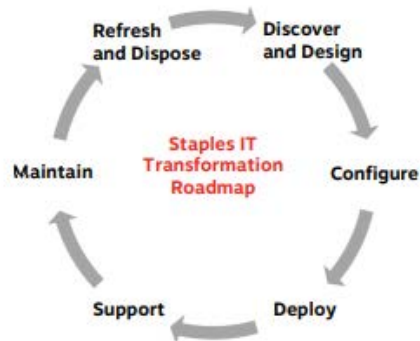
As the workplace continues to evolve, you can count on Staples for the everyday products and essential services needed to empower your associates to work wherever, whenever. Our custom solutions will help improve your team's connectivity while boosting productivity from any work space.

Technology that helps you get more done

Services & Solutions

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Device as a service (DaaS)
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Warehousing and kitting
Order tracking
Hardware and software
Installation Help desk services
Managed mobility
National deployments
Document management



Products

Client Computing

Chromebooks, notebooks and netbooks
Desktop computers and thin clients
Monitors
POS Systems
Software
Conferencing (phone, projectors and digital whiteboards)
Laptops
Tablets

Everyday Tech

Digital cameras
Digital signage
Digital video recorders
Headsets
Laptop locks and privacy filters
Mice and keyboards
Shredders
Thumb drives
UPS systems and surge protection
Webcams

Document Management

Desktop printers
Shredders
Scanners
Copiers

Mobility

Mobile accessories
iPads, iPods and accessories

Enterprise Computing

Servers



For more information, contact your CCSF Staples dedicated account team:

Marilou Moscardon * Technology Account Executive * marilou.moscardon@staples.com * (650) 438-7710

Mark Homen * Key Account Manager * mark.homen@staples.com * (510) 608-6964

Jen Graham * Customer Success Consultant * jen.graham@staples.com * (510) 608-6930



It's never been more important to engage, inform, and serve in real-time.



During our challenging times, government organizations have relied on Pantheon to respond to unprecedented web demand — without expanding their teams. Benefit from the proven code and available talent of open-source, with our serverless WordPress and Drupal sites. Organizations including the New York State Senate, the ACLU, and the United Nations drive iteration and accelerate development to reach billions using Pantheon's collaborative workflows.

- 99.99% uptime & SOC 2 Type 2 enterprise-grade security
- Sub-second page loads with included Global CDN
- 24/7 support team of real engineers ranked #1 on G2 Crowd
- Fully governed CMS updates available w/ Managed Updates
- Enhanced security & custom WAF w/ Advanced Global CDN



United Nations





VOX Network Solutions, Inc.

8000 Marina Blvd. Suite 130

Brisbane, CA 94005

John Ferguson, jferguson@voxns.com 650.989.1023

Tonja Marcus, tmarcus@voxns.com 650.989.1054

VOX is a modern technology company that truly wants to make a difference in the world. We embrace innovation and creativity and dare to think about change in terms of monumental paradigm shifts. Yet, it is our approach to creating this change that sets us apart. By infusing a deep-seeded belief in creating committed partnerships, engaging in our communities and empowering individuals to have a stake in the process, we create a collaborative prosperity that positively affects people, businesses and the world. A summary of the products and services we provide are:

Avaya Portfolio of Unified Communications and Collaboration including PBX (Private Branch Exchange) Equipment and Support

- Avaya Aura Communications Manager including all phones endpoints
- Avaya Aura and IX Messaging
- Avaya OneCloud UCaaS (Unified Communications as a Service)
- Avaya Communications Platform as a Service
- Avaya Workspaces
- Avaya CCaaS (Avaya Contact Center as a solution)

Cisco Unified Communications, and Data Portfolio

- Cisco CUCM/Collaboration, Cisco Unity including all phone endpoints.
- Cisco Unity
- Cisco Data Switches (Catalyst lines)
- Cisco Wireless APs (Wi-Fi 6 (801.11ax), Meraki)
- Cisco Routers (ISRs)
- Firewalls
- WebEX

Call Recording (integrations with both Avaya and Cisco)

- Verint Call Recording
- Calabrio Call Recording
- DVS Analytics Call Recording

Call Accounting (integrations with both Avaya and Cisco)

- Calero, Metropolis, Trisys (TAPIT)

Contact Center Practice

- Assessments
- Call Center tune ups

Networking and Security Services

- Network Assessments (VoIP quality)
- Network Monitoring

Public Cloud Offerings

- Avaya AOC, Ring Center, Five9, Cisco Web Calling

GOVERNMENT & PUBLIC SECTOR Capability Statement

Professional IT services, staff augmentation, and professional development training services for government and public sectors.

ccsglobaltech.com

Who We Are

CCS Global Tech is a Certified Minority-Owned, full-service IT company with offices around the world. We offer a wide range of innovative project- and product-based technology solutions, including business intelligence, analytics, data mining, mobile applications, migrations, integrations, individual and group training, and an array of Thomson Reuters-related products and services.

Contact

Dustin Langdon | Account Executive
gov@ccsglobaltech.com +1 858-208-4131 ext. 6

What We Do



Cloud Services Provider

We're an approved cloud services provider. We facilitate the co-creation of digital strategy and execution and end-to-end digital transformation solutions. We accelerate cloud adoption and migration as well as cybersecurity projects, assessments and audits.



Healthcare Technology

We're a forward-thinking IT solutions provider for healthcare agencies large and small, including HHS and DPH. Our IT integration and project delivery expertise optimizes Medicare/Medicaid, Epic Staffing — and more!



Public Works/Utilities

We help public works, transportation, and utilities agencies modernize, manage, and maintain their IT systems via managed service offerings and hybrid delivery models. Our experience includes Geographic Information Systems (GIS), asset-management (Maximo), Customer Care and Billing and SCADA Software.



Staff Augmentation Services

We cater to a variety of diverse technical requirements across all areas of technology migration, project delivery and maintenance and support services. Our certified, locally available talent pool is ready to serve CCSF.

Headquarters

13475 Danielson Street Ste 220
Poway, CA 92064

Global Offices

San Francisco, CA | Los Angeles, CA
Wayne, PA | Noida, India | Reading, UK
San Isidro of Pérez Zeledón, Costa Rica



Scan for more information

ccsglobaltech.com

CDW·G and CITY AND COUNTY OF SAN FRANCISCO

TECHNOLOGY PURCHASING SIMPLICITY

Meet your partner on the Technology Marketplace Contract: CDW·G

CDW·G's mission is to help government agencies navigate in an ever-changing world by providing them with the technology advice and solutions they need, when they need them. CDW·G delivers customer value across the IT lifecycle with a solutions portfolio of more than 100,000 products and services from more than 1,000 leading and emerging brands, all supported by highly skilled pre-sale specialists and service delivery engineers. We are a trusted advisor and an extension of your IT teams with strong knowledge of your mission and deep capabilities, while being agnostic across technology, vendor and IT consumption models.

WE GET IT.



California local government experience



No-cost advisory services, health checks and assessments to help make better business decisions



A full catalog of hardware, software and professional services



A dedicated team of sales and technical expertise with local support



Top-tier partnerships with leading IT solution providers



State-of-the-art distribution center on West Coast

STRONG PARTNERSHIPS, STRONG RESULTS

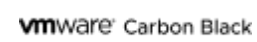
Tier 1 for Technology Marketplace Contract:

Contract #99400

- Cybersecurity
- Next-generation Data Center
- Next-generation Networks
- Enhanced Video Surveillance
- Digital Signage & Video
- Digital Workspace
- Computer & Accessories
- Print, Scan & Document Management
- Software Licensing & Management

Service Offerings:

- Professional Services
- Configuration Services
- Managed Services
- Hardware Maintenance
- Training Services



Click partner logos to learn more

For more details, reach out to your dedicated account team:

Alex Picchietti | San Francisco Senior Account Manager | ccsf@cdwg.com | 877.707.7850


Garrett Moy | San Francisco Senior Account Manager | ccsf@cdwg.com | 866.334.9352

Martin Spellman IV | San Francisco Field Account Executive | marspell@cdwg.com | 415.271.4316

CENTRAL COMPUTERS

THE SMART TECH STORE



 837 Howard Street
San Francisco, CA 94103

City Sales Group:

sfgov@centralcomputer.com

Sales Representatives:

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(415) 495-5888 x2109

Chester Yeung

chester@centralcomputer.com
(408) 248-5888 x8122

Harris Yu

harris@centralcomputer.com
(415) 495-5888 x2323

Central Computers is the only Tech Marketplace vendor with a retail store stocking **1000s of IT products** and a wide selection of systems, components, storage, cables, accessories, and gadgets. We stock all **essential computer hardware** and accessories to help you **resolve emergencies same-day.**

SERVICES

- IT Management
- Office/Data Center Setup
- New Technology Implementation
- Troubleshooting



CUSTOM SYSTEMS

FULLY CUSTOM

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- As fast as one-day delivery
- Broad customization options
- Prototypes and volume deployments

TYPES OF SYSTEMS

- Servers
- GPU Workstations
- CAD/GIS/etc Workstations
- AI/Deep Learning

WHY US



Lightning fast turnaround times:
We often quote within hours



Dedicated account representatives



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immediately available for pick-up

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SANTA CLARA



EAST BAY



SAN MATEO



SUNNYVALE

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For Over 12 Years

Complete Technology Products & Services Provider

- Professional Services, Managed Services and IT Staff Augmentation
- Migration, Deployment & Implementation Services
- Infrastructure Assessment, Optimization Architecture & Design Service
- Backup & Disaster Recovery
- Project Management
- IT Relocation Services & IT Logistics
- Storage
- Hardware Solutions: Laptops, Desktops, Monitors, Peripherals, Accessories (Complete Remote Solutions)
- Virtualization / VDI
- Cloud/Hybrid Solution
- Mobility & Wireless
- Security Solution
- Network Infrastructure
- Unified Communications - OIP / Phone Systems
- Digital Signage

SOME OF OUR KEY VENDOR ALLIANCES AND ADVANCED AUTHORIZATIONS

IT procurement through our top-tier partnerships grant us the highest level of support and competitive pricing.



BENEFITS OF PARTNERING WITH COMPUTERLAND INCLUDE:

- Quick turnaround on quotes, RMAs and support should problems arise.
- Ability to provide local warehousing and staggered delivery when needed.
- Familiarity with processes unique and essential to CCSF, including quoting, E-Invoicing, budget cycles and procurement processes.
- Expansive partnerships within the LBE community.
- Long history with CCSF personnel and departments.
- Dedicated and Experienced Sales Team specifically for CCSF.
- Providing research on technologies and introduction to new vendors, and managing relationships with many 3rd party service providers.
- Act as an ongoing liaison directly with manufacturers.
- A attentive to every department's needs.

We go the extra mile to ensure exceptional customer service.

Wilson Tang
415.432.4371
wtang@cland.com



sfgovsales@cland.com

www.cland.com

Gilbert Kwong
415.432.4370
gkwong@cland.com

CONVERGEONE OFFERINGS



CUSTOMER FOCUSED, TRUSTED VENDOR PARTNER, JOINT SUCCESS



Contact Center



Unified Communications



Enterprise Networking



Cloud + Data Center



Cybersecurity



End User Compute

IT Infrastructure Assessments

1. Foundations: IT Infrastructure Health
2. Security: Threat Index Engagement | Vulnerability Testing | PEN Testing
3. Data Center: Compute | Storage | Virtualization | Disaster Recovery
4. VOIP Readiness

Enterprise Networking

- Wireless Design and Implementation
- Local area networks (LANs), wireless LANs, and wide area networks (WANs)
- SD-WAN and SD-Access
- Load balancing (SLB), Application Networking Services (ANS)
- Scalable storage area networks (SANs) switching

Cybersecurity

- Cloud Security, Mobile Security, DNS Security, IoT Security
- Endpoint Protection
- Identity and Access Management
- Threat Correlation

Data Center

- Converged + Hyper-Converged
- Virtualization + Storage
- Data Security + Protection
- Automation + Orchestration
- Business Continuity + Disaster & Cyber Recovery

Cloud: Azure + AWS

- IAAS (Infrastructure as a Service) PAAS (Platform as a Service)
- Azure SQL, Azure Active Directory
- Networking, Storage, Backup/Archive
- DRaaS
- Virtual Desktops

Managed Service Offerings

- 3 SOC-2 Compliant 24x7x365 Customer Success Centers
- Data Center | Network | Unified Communications

The ConvergeOne Value

- Holistic architecture approach
- Multi-vendor solutions that focus on the customer's individual needs rather than specific products
- Pre- and post-sales engineering expertise and excellence
- No-cost assessments and consulting engagements
- Local client validation lab

DELL EMC



CISCO
Partner
Gold Certified

Google



Microsoft

Lenovo

acer

APC
by Schneider Electric

TRIPP-LITE
Data Center Solutions

Promethean

CISCO Meraki

PURE STORAGE

paloalto
NETWORKS

IBM

f5

JUNIPER
NETWORKS

vmware

aws

CALABRIO

ASURE
ESTABLISHED

Joanna Villafana

Inside Sales Specialist

909-230-7068

JVillafana@convergeone.com

convergeone.com

CORNERSTONE TECHNOLOGY PARTNERS



CONTACT PERSON

Derek Lawson

Vice President
(415) 705-7800x228
dlawson@cornerstone
concilium.com
241 5th Street, San
Francisco, CA 94086
ctp-sf.com

TECHNOLOGY MARKETPLACE 2.0 TIER 1 VENDORS

Supplier
#0000022243

Contract
#100012606

DIFFERENTIATORS

- Cornerstone has a **deep knowledge of CCSF's infrastructure, systems, and applications** formed by over 25 years of direct experience.
- Cornerstone takes a **consultative approach to better understanding** client needs and help implement savings.
- Solutions provided by Cornerstone **span the complete IT solutions stack** from networking to enterprise applications.
- Ability to **assemble the best team** to address client needs in line with project scope and cost.
- Cornerstone's **expertise and experience** in delivering results on very complex projects is a critical factor in our success.

NAIC CODES

541512, 541511, 541519,
541330, 541611, 541690,
541614, 236220, 237310,
237990.

GSA Professional Services
Schedule(s) 70, 874, 871
Certified SDBE; SBA 8(a)
Graduate DUNS: 555919091
CAGE Code: 1L5P4

Business Summary

Cornerstone Technology Partners is a privately held consulting and IT professional services firm consisting of [Cornerstone Consulting and Technology](#) and [SSP Data](#). For over 35 years, including more than 25 years at the City and County of San Francisco, we have excelled in providing Information Technology solutions to solve our client's most complicated business and technology problems. Our depth of experience gives us the insight and capabilities to help develop and implement complete IT solutions for all clients' needs, and a deep understanding of the City's infrastructure and systems. We leverage this experience as Technology Marketplace 2.0 Tier 1 Vendors. Cornerstone's main office is based on San Francisco, and we are certified as a Local Business Enterprise (LBE) and Minority Business Enterprise (MBE).

Our Mission

To empower public and commercial enterprises worldwide to succeed, by aligning their technology investments with their overall revenue growth and utilization strategies.

Core Competencies & Experience

- Enterprise Cybersecurity
- Incident Response
- Application Design and Development
- Project Management
- Network Infrastructure Design, Integration, Operation
- Helpdesk Operations
- Systems Integration and Legacy Data Migration
- IT Staff Augmentation

Relevant Experience

- [San Francisco Department of Public Health](#): Website Design and Enterprise Workstation Refresh, IT Staffing
- [San Francisco International Airport](#): Development/Deployment of Flight Information System and Contract Management System, Network Upgrade, Enterprise Cybersecurity Deployment, IT Staffing
- [San Francisco Municipal Transportation Authority](#): Network Upgrade, Radio Replacement, Next Bus System Programming, Application Development, IT Staffing
- [San Francisco Department of Technology](#): Telecom Support Contract Management, IT Service Implementation, Enterprise Cybersecurity Deployment
- [San Francisco Public Library](#): Enterprise Cybersecurity Deployment, Network Infrastructure Upgrade.
- [San Francisco District Attorney](#): IT Solutions, Services, and Consultations, Cybersecurity Deployment, Application Development
- [San Francisco Human Services Agency](#): Desktop Refresh, General IT Supply, IT Staffing
- [San Francisco Controllers Office](#): Financial System Replacement Project, Interface Design and Programming for Property Tax System
- [San Francisco Board of Supervisors](#): Assessment Appeals System Refresh
- [San Francisco Public Utilities Commission](#): Asset Management System Support, Application Design for Supplier Invoicing System.

Products, Services, & Partners

Cornerstone provides hardware support, training, and professional services for Cloud, Cisco, Dell, HP, HPE, IBM, Juniper, and others. See our full list of partners [here](#).





DPP TECH CURRENTLY WORKS WITH FOLLOWING DEPARTMENTS: MTA, HSA, SFO, DPW, DT, DBI, SF311, AND DPH.

NIMA IYENGAR

NIMA@DPPTECH.COM

CALL/SMS: 925.951.7777

WWW.DPPTECH.COM

BACKGROUND

ABOUT US

DPP Tech is Bay Area/Silicon Valley based Technology Services Company headquartered in San Francisco. We have over 20 years' experience with Staff Augmentation, PMO/PPM Services & IT Projects Delivery Services. Our clients include Government, Public Sector and Private Sector. Our services are:

- Provide expert technical, engineering, program and project resources for all technology needs.
- Help departments gather requirements, understand user needs, analyze/evaluate Software solutions/products and help with RFP.
- Manage and deliver entire IT Project(s) and Initiatives from initiation, resource(s) assignment, project start to completion and training.

QUALIFICATIONS

DPP Tech has very strong knowledge/understanding of IT and the resources needed to deliver technology initiatives successfully. Our consultants have several years' experience doing technology work for various Clients. Our background, lower cost, expertise, and skills have been major factors in our continued success. The company is a trusted partner to Silicon Valley's largest and most complex organizations.

TIER I TECHNOLOGY MARKETPLACE VENDOR

DPP Tech is a Tier I Technology Marketplace vendor

LBE

DPP Tech is headquartered at 234 Van Ness, San Francisco and is a certified Local Business Entity (LBE)

CLIENTS

• PRIVATE SECTOR

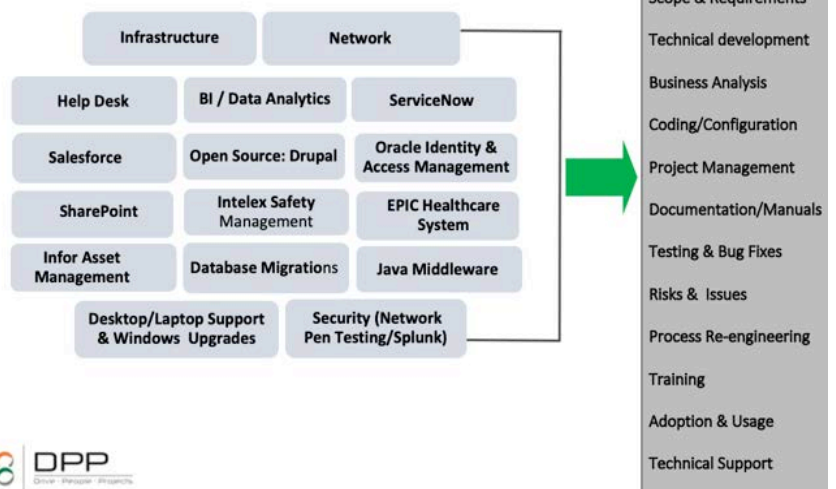
PAYPAL
GAPTECH
GE
TIBCO
EQUINIX
EBAY

• PUBLIC SECTOR

CITY AND COUNTY OF SAN FRANCISCO (CCSF)
COUNTY OF SANTA CLARA

Various IT Initiatives/Projects

Initiatives staffed and delivered for Public and Private sector Clients over the past 20 years



KEY VALUE:

ALL RESOURCES WORK ON-SITE AND ARE LOCAL TO SAN FRANCISCO/BAY AREA

Very strong understanding of Public Sector IT needs



Solution Brief

Insight: The perfect partner for government

At Insight, we help you navigate the complex challenges to develop fresh solutions and processes. We'll help you manage today's priorities and prepare for tomorrow's needs.

Manage

- Simplified process
- Assurance
- Optimization
- Breadth and depth
- Expertise

Transform

- Agility
- Intelligence
- Foresight
- Specialization
- Empathy
- Strategy to execution

Supply Chain Optimization	Connected Workforce	Cloud + Data Center Transformation	Digital Innovation
Procurement	Insight Managed Office	Data center transformation	Digital Transformation
E-commerce	Insight Managed Mobility	Hybrid cloud solutions	Workforce Applications
Software lifecycle services	Insight Managed Collaboration	Security solutions	Real-Time Business
Hardware lifecycle services	Insight Managed Deployment	Managed IT services	
	Workplace Services		

Cloud + Data Center Transformation

You're providing critical services — we can support you.

We're living in a changed world today. People's lives have been upended in ways we never could have imagined.

For your agency, institution, or organization, the changes have had added impact. Not only do you need to support a larger remote workforce and take measures to protect the health and well-being of those you employ, you're also on the front lines, defining new standards that enable citizens and students to thrive despite uncertainties.

Insight Cloud + Data Center Transformation (CDCT) provides strategic guidance and rapid solution designs and implementations to support public sector groups at this critical time. This includes specific technical and security enhancements to network infrastructure, as well as managed services to help you better balance a growing list of priorities.

The outcomes we can help you achieve:

- Enhanced security and compliance
- Governance and compliance
- Better collaboration capabilities regardless of geography
- Centralized visibility and control
- Risk management and mitigation
- Improved scalability with cloud solutions
- Operational efficiency with automation
- Framework and standard creation
- Secure connectivity to critical business services from anywhere



Trusted & Recognized Strategic Service Provider

InterVision is a leading strategic service provider (SSP) focused on helping organizations transform their datacenter strategy, improve risk management, and gain a competitive advantage. We solve crucial IT challenges by delivering the right technology, deployed on the right premises, and managed through the right service model to fit a client's unique challenges. Our longstanding experience in the datacenter coupled with excellence in cloud and data science means your long-term strategic vision can become your short-term reality.



RIGHT TECHNOLOGY

Digital Infrastructure
Digital Resiliency
Digital Communications



RIGHT PREMISES

Cloud (AWS, Azure)
Hosted
On-Premises



RIGHT MODEL

Managed Services
Professional Services
Self-Service

A Legacy of Evolution to Power your Evolution

InterVision's history is a story of evolution and technical innovation. In 1993, we opened our doors providing CAD solutions and consulting services then moved into datacenter and corporate IT networking, computing and storage. In recent years, we expanded services and solutions through strategic alignment and six acquisitions to develop a broad and robust portfolio of managed and cloud-based services. Today, we take a consultative approach to focus on your strategic vision first, and then map comprehensive solutions, services and support to every IT area to achieve your business outcomes.

InterVision's Portfolio

- **Datacenter Transformation** – Cloud Services, Cloud Migration, Infrastructure as a Service, Managed Server & Storage Services, Automation, DevOps, Network Infrastructure, SD-WAN, Storage, Servers
- **Hardened Resiliency** – Disaster Recovery as a Service, Backup as a Service, Managed Security Services, Datacenter Security, Application Security, Identity Access Management, SIEM
- **Modernized Communications** – Hosted & Managed Collaboration, Carrier Services, Contact Center, Digital Workplaces
- **Data Intelligence** – Machine Learning, Artificial Intelligence, Predictive Analytics
- **Professional Services/Consulting** – Network Architecture, Engineering, Staff Augmentation, Compliance Support

The breadth of our services portfolio is unmatched by even the largest IT integrators, backed with our team of expertly trained engineers with the highest-level technical certifications from leading IT vendors and service providers. Certified as an AWS Premier Consulting Partner and a Microsoft Gold Partner, we boast a deep bench of sales and engineering staff who have led our clients through some of the largest cloud projects in the nation. Our project managers follow a well-defined methodology based on thousands of IT infrastructure deployments to ensure a successful outcome. With SOC 2 Type II compliant networks and security operations centers, our experts provide 24x7x365 assistance to you.

Presidio is the premier provider of digital transformation solutions built on secure digital infrastructure deployed in a multi-cloud world.

ABOUT PRESIDIO

Presidio is a leading North American IT solutions provider focused on Digital Infrastructure, Cloud and Security solutions to create agile, secure infrastructure platforms for its customers. We deliver this technology expertise through a full life cycle model of professional, managed, and support services including strategy, consulting, implementation and design. By taking the time to deeply understand how our clients define success, we help them harness technology advances, simplify IT complexity and optimize their environments today while enabling future applications, user experiences, and revenue models. We serve approximately 8,000 middle-market, large, and government organizations across a diverse range of industries. Approximately 2,900 Presidio professionals, including more than 1,600 technical engineers, are based in 60+ offices across the United States in a unique, local delivery model combined with the national scale of a \$2.8 billion dollar industry leader. We are passionate about driving results for our clients and delivering the highest quality of service in the industry.

For more information visit: [presidio.com](https://www.presidio.com)



DIGITAL INFRASTRUCTURE & CLOUD SOLUTIONS

Digital infrastructure makes traditional IT more efficient and provides a foundation for future innovation.

Our Digital Infrastructure solutions help make existing IT infrastructure more efficient, while equipping our clients for a cloud-flexible, mobile-ready, highly secured, insight-driven future. Given the millions of potential configurations across these technologies, our clients rely on our expertise to simplify a highly complex IT landscape, helping to identify and deploy the solutions most appropriate for their business needs.

We offer professional, managed and support services including strategy, consulting, design, and implementation for:

- **Cyber Security**
- **Managed Security**
- **Networking (Aruba, Cisco, Juniper, etc)**
- **Collaboration**
- **Contact Center**
- **Application and Desktop Virtualization**
- **Enterprise Mobility**
- **Data Analytics**
- **Data Center Modernization**
- **Cloud Solutions - Hybrid/Multi Cloud (AWS, Azure, Google Cloud)**

CONTACT:

Dan Ornelas
SLED Account Manager
Email: dornelas@presidio.com
Office: 415-501-9011
Cell: 650-906-4087

who we are

Slalom is a modern consulting firm focused on strategy, technology, and business transformation.

We live and work in this community. As community members, we have a personal stake in the success of our government agencies.

+280
Gov clients

+850
Total projects
completed

why we're different

Human-Centricity

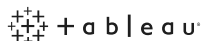
Our approach offers problem solvers of all kinds a chance to deeply understand the people they're looking to serve, to dream up scores of ideas, and to create innovative new solutions rooted in people's actual needs. We work with government agencies to design solutions to complex problems by focusing on the human impact.

Community Engagement

The public you serve are your customers, yet many government agencies lack the customer insights and focus that drive better performance. Slalom seeks to identify and address the root cause of critical challenges by understanding the experience of your customers – and that of your staff – as they engage with your organization.

our partners

We partner with over 200 of the world's leading technology solution providers.



what we do

Business strategy

Define and implement a holistic cloud strategy and roadmap that maximizes value from the cloud.

Advanced data & analytics

Illuminate insights and intelligence through modern data architectures, AI, and Machine Learning.

Cloud migration

Build modern capabilities and the resilience needed to stay ahead of change.

Engineering

Build new, cloud-native, integrated digital and data solutions.

Operational excellence

Break down complexities, define measurable milestones, and move quickly to execute, learn, and iterate.

contact us

Public Sector Industry Leads:

Eli Hill, elih@slalom.com

Tim Daly, tim.daly@slalom.com

www.slalom.com

100 Pine Street, 25th floor
San Francisco, CA 94111



Our expertise ensures that your data center is fully optimized to meet the requirements of your business. We work with you to make it a highly-provisioned and operationally efficient business asset: architectural excellence delivered alongside best-in-breed management solutions and an operational and service model tailored to your requirements.

Defining a strategy

To define a strong and successful data center strategy you need access to specialists, and to make sure that needs and requirements are captured and communicated to the right people at the right time. Proper data center development requires a diverse set of skills and a holistic approach.

The SoftNet Solutions consultative approach has been honed over years of practice to deliver just that: we get the whole range of skills working together—from IT consulting to engineering—to ensure that your data center meets all standards and exceeds your expectations.

A source of excellence

SoftNet Solutions has created a center of excellence for unified data centers. Our team members have accreditations from industry-leading vendors, and have expertise in all major virtualization and data center platforms, as well as storage, security, network and management provisioning solutions.

We work across every technology and operational layer in the data center. Whether you want to consolidate or virtualize your computing, storage or network environment, or transform management through aggressive operational automation, we can provide you with insight and practical solutions.

Selecting products

From mission-critical servers and complex wired and wireless networks, to high-end storage and operating systems and much more, we can help you choose the best products for your solution.

Because we are vendor- and platform-agnostic, we can focus on what is right for your solution, rather than for us or the vendor.

Servers and Storage

We can provide you with a certified, experienced, and proactive team of server and storage specialists who guide your project from start to finish, and help you optimize your computing environment by improving performance, utilization, availability, security and management.

To help you achieve those objectives we:

- Document your current server or storage situation
- Establish a server or storage management strategy and prioritization plans
- Assign appropriate availability for each data set
- Consider whether to consolidate or to use a storage area network (SAN)
- Centralize your server or storage management
- Create, modify, or update your organization's backup and disaster-recovery strategy.
- Business Continuity and Disaster Recovery

Business continuity and disaster recovery are critical, and our continuity planning is second-to-none. We provide a comprehensive range of services to ensure the continued well-being of your organization, giving you the peace of mind to focus on your business.

And if your infrastructure or IT environment changes as a result of a change of focus or strategy elsewhere in the business, we can help you transition your continuity and disaster recovery plans quickly and easily.

Our suite of services includes:

- Site-to-site replication
- Host-based replication
- Storage encryption
- Network convergence
- Storage-based replication
- De-duplication
- Storage virtualization



Stellar Services, Inc. Company Profile

Stellar Services is an information solution consulting firm with over 25 years of experience in delivering outstanding professional services to our clients providing a comprehensive range of innovative and effective IT consulting and professional services to government agencies at the federal, state, and local levels.

Contact: Chris Donohue, VP, Stellar Services
cdonohue@stellarservices.com
 (505) 660-9889: <http://stellarservices.com/>

Our five primary solution offerings include advanced knowledge with the following:

- Project Management Information Systems (PMIS)
- Enterprise Content Management Systems (ECM)
- Enterprise Asset Management Systems (EAM)
- Geographic Information Systems (GIS)
- Software Development, System Integrations, Data Migrations/Conversions

Within the above offerings, detail functions include:

Project Management Information Systems

- Project management and construction management system implementations
- Business process reengineering
- Customer coaching / Guidance
- Software and PM business process training
- Systems: Kahua, Unifier, e-Builder, EcoSys, Prolog, SharePoint
- Contract Management, RFIs, material submittal, document management

Enterprise Content Management

- Document and Records Management, 311 Systems, Public Request systems
- System implementation, configuration, training, coaching, testing
- Business process workflow automation
- Scanning/OCR/vendor invoice management
- Systems: OpenText, SharePoint, NeoLedge

Enterprise Asset Management Systems

- System implementation, configuration, integration, documentation, testing, training
- Systems: Infor EAM, Maximo, Tririga
- Special focus on transportation and vertical office space

GIS / Software Development

- GIS Planning, mapping, system implementations of ESRI
- Custom software development
- Systems integration / data migration
- Business Intelligence/Reporting/Dashboards
- Post Go Live system administration

ABOUT WWT

- Founded in 1990, \$12B in annual revenue, financially strong, privately held
- Nine years in a row on FORTUNE “100 Best Companies to Work For®” list
- Ranked #11 on FORTUNE “50 Best Workplaces in Technology” list
- Strategic partners with Cisco, Dell EMC, NetApp, VMware, F5, Intel, Palo Alto, Fortinet, Pure Storage and Infoblox
- Technology provider to more than 70 of the FORTUNE 100



David L. Steward, Chairman of the Board & Founder

- Largest African American owned company in the U.S.
- [Executive Team](#)
- [Diversity & Inclusion](#)
- [Social Responsibility](#)
- [Supplier Management & Quality](#)

OUR CULTURE

OUR VISION

To be the best technology solution provider in the world

OUR MISSION

To create a profitable growth company that is also a great place to work

CORE VALUES: THE PATH

Trust - In character and competency

Humility - Stay grounded; never forget where you come from

Embrace Change - Diversity of people and thought

Passion - A strong work ethic

Attitude - Be positive and open-minded

Team Player - Proactively share ideas

Honesty and Integrity - Adherence to high standards

Contact: CCSF@wwt.com

Gerald Villabroza, Client Manager

Gerald.Villabroza@wwt.com

415.787.3030

Daniel Hopkins, Client Manager

Daniel.Hopkins@wwt.com

925.366.1665

Enabling Digital Transformation

WWT demonstrates, develops, designs, builds and deploys integrated architectural solutions and transformational digital experiences for our customers around the globe. We do this through a collaborative ecosystem with thousands of IT engineers, hundreds of application developers and unmatched labs for testing and deploying technology at scale.

Our [Advanced Technology Center \(ATC\)](#), a physical campus accessible virtually anywhere in the world through wwt.com, is the perfect environment to test enterprise technology through our suite of collaborative technology labs, to evaluate reference architectures, and to analyze and compare competing products, powered by an ecosystem of WWT engineers and OEM partners.



Delivering Strategy and Execution

Our services portfolio — [Consulting](#), [Application Development](#), [ATC Lab Services](#), [Infrastructure Development](#), [Supply Chain and Integration](#), and [Strategic Staffing](#) — supports organizations from idea to outcome on every step of their digital transformation journeys.

WWT’s core technology areas — [Automation and Orchestration](#), [Carrier Networking](#), [Data Center](#), [Digital Strategy](#), [Digital Workplace](#), [Multicloud Architecture](#), [Networking](#), [Security Transformation](#) — feature teams of experienced, industry-certified technology professionals who help organizations implement the right technology solutions to achieve their ultimate business goals.

Partnerships



AREAS OF SPECIAL RECOGNITION:

Great Place to Work, Diversity, Women, Millennials, Technology, Giving Back, Gen X, Camaraderie, College Graduates, Parents



Xtech, the joint venture of 21Tech and Eaton and Associates, was founded in 2000 with a focus of delivering the highest level of quality and expertise to the City and County of San Francisco (CCSF). Our parent companies were founded in 1996 and 1989, respectively. Both firms were founded in San Francisco and remain headquartered in the Bay Area. Our experience in enterprise solution deployments, includes San Francisco's Business Tax Application, Permit Tracking System, and multiple Enterprise Asset Management implementations, with reporting solutions on all of the above. Additionally, we have designed and deployed numerous data centers, a number of call centers, including San Francisco's 311 Call Center, and data warehouses for BI/Reporting.

We partner with the departments and agencies within the City and County of San Francisco to provide not only the industry's best practices, but to take that core framework and adjust it so that it will work for a multi-organizational customer like the City. User adoption is key. We have no interest in selling shelf ware, we provide working, practical solutions that improve the City's employees the best means of providing key services to its constituents and businesses

Xtech is exceptionally suited for working with the City, as we understand the entire procurement process: from qualifying ourselves, to qualifying our sub-contractors, including our LBEs. The Xtech parent companies were certified LBEs before we graduated from the program. Now we reach back to the local business community and bring new companies into the program. We understand City contracting, which is very complex and requires understanding of historical decision making to apply to the ever changing world of technology. We have negotiated many agreements with the City, including the enterprise agreements with Infor, Thomson Reuters, and DocuSign, to name a few. Xtech is your one-stop shop for the City and County of San Francisco's technology needs.

Rep	Role	CCSF est.	Email:	Main	Mobile
Brad Baker	CCSF Team Lead <i>for 21Tech</i>	1997	brad.baker@21tech.com	415-355-9096	415-385-6785
Dulce Sanchez	Account Manager	2016	dulce.sanchez@21tech.com	415-355-9090	415-361-8788
Harold Bonilla	Account Manager	2016	harold.bonilla@21tech.com	415-355-9090	
James Finley	CCSF Team Lead <i>for Eaton Associates</i>	2000	jfinely@eatonassoc.com	415-400-7665	415-264-3407
David Harmon	Account Manager	2006	dharmon@eatonassoc.com	415-521-1690	
Victor Husary	Account Manager	2010	vhusary@eatonassoc.com	415-400-7666	
Vlad Oshmansky	Account Manager	2008	voshmansky@eatonassoc.com	415-521-1713	
Email for all Xtech:			Sales@XtechJV.com		

Under the Xtech joint venture:

The **21Tech** side of Xtech is responsible for **enterprise applications and related services**

The **Eaton Associates** side of Xtech is responsible for **infrastructure and related services**.

We look forward to continuing our trusted and valued partnership with the City. Please contact us for all your technology and technology contracting needs.

-Your Xtech Team



ZONES



About Zones

Zones LLC is a nationally recognized technology solutions, software, cloud, professional and managed services provider with global fulfillment capability and a technology partner to all major manufactures. In the past, Zones LLC (and **nfrastructure**, which was acquired in 2016) have been delivering technology solutions to New York State and New York City government customers, so we have several references. Zones has significant experience in service delivery, data center and the enterprise, and delivers tremendous engineering and project management expertise.

MBE Certification

Zones, LLC is a certified Minority Business Enterprise (MBE) under the guidelines of the National Minority Supplier Development Council (NMSDC). Our MBE certification enables City & County of San Francisco to count all business with Zones as tier-one spend towards your supplier diversity goals. Numerous global organizations such as following have certified Zones as an MBE:

- National Minority Supplier Development Council (NMSDC).
- California Public Utilities Commission.

Product and Services Capabilities

- **Zones Hardware Partners:** *Lenovo, Apple, Dell, HPE, HPI, Cisco, Dell, Nutanix, Veeam, IBM, Brother, Epson, Intel, Jabra, Lexmark, LG, Logitech, NEC, Netapp, Plantronics, Trend Micro and others.*
- **Zones Software Partners:** *Microsoft, Symantec, Adobe, Autodesk, Bluebeam, Nuance, SAP, Kronos, Oracle, Splunk, VMWare, ServiceNow, McAfee, Veritas, Commvault, IBM and others.*

Desktops & Workstations

Printers & Scanners

Storage & Backup

Power Protection

Notebooks & Tablets

Electronics

Cables

Servers

Networking

Monitors & Projectors

Software

Accessories

Memory

- **Cloud Solutions**
 - Cloud Partners – Microsoft Azure, AWS, Oracle, IBM, and others
 - Cloud Strategy and Workshop Services
 - Cloud Assessment Services
 - Migration and Implementation Services
 - Backup and Restore
 - Cloud Optimization Services
- **Mobile Device Management (MDM)**
- **Zones Device as a Service (DaaS)**
- **Data Center Infrastructure Rack and Roll**
- **Server Design & Implementation**
- **Virtualization Design & Implementation**
- **Networking Wired and Wireless**
 - Network Design & Implementation
 - Wireless Network Design & Implementation
 - Managed WiFi Services
- **WAN Optimization**
 - Load Balancing / ADC Design & Implementation
 - Cloud Connectivity Optimization
 - SD WAN Design & Implementation
 - Assessment
 - Networking Wired & Wireless
 - WAN Optimization
- **Network Security**
 - Network Access Control Design & Implementation
 - Next Generation Firewall & Intrusion Prevention Design & Implementation
 - Assessment
 - Networking Wired & Wireless
 - WAN Optimization
- **End to End IT Lifecycle Services**
IT Lifecycle Services which span Design, to Deployment and Beyond. Large and small rollouts of devices to any number of seats/users, building outfitting (cabling, networking equipment, etc.)
- **Zones Discovery Services (ZDS)**
A simple, non-intrusive, agentless technology designed to provide IT infrastructure insight, discovery, analytics and a foundation for Software Asset Management (SAM). ZDS will rapidly discover all hardware and software assets at every IP address in your environment – regardless of operating system. IT Lifecycle Services which span Design, to Deployment and Beyond.