Self-funded Insurance Plans: February Top-Off Payments
Instructions & Overview

In 2017, after a public process, OLSE made changes to the Health Care Security Ordinance’s Rules. Employers who offer self-funded medical/dental/vision plans to their San Francisco employees are impacted in the following ways:

(1) Employers may no longer use the COBRA premium rate to calculate their required Health Care Expenditures.
(2) For self-funded plans in which the employer pays claims as they are incurred, the employer must calculate the health care expenditures of the self-funded plan according to the instructions below;
(3) For employees enrolled in these plans, the employer is not required to comply with the quarterly expenditure deadline, and may instead calculate the annual spend;
(4) For employees enrolled in these plans, when the employer’s annual spend falls short of the HCSO expenditure rate, the employer must make a “top-off” payment by Feb 28th of the following year.

More information on the 2017 Rules changes can be found here: webinar, slides.

Overview of Coverage Calculations
HCSO Rule 5.8 explains how to calculate the expenditure rate for employees enrolled in uniform health plans. This rule applies to both traditional health plans and self-funded health plans.

A “uniform health plan” means a plan with the same benefit design for each enrolled Covered Employee, including but not limited to the same co-pay requirements, out-of-pocket maximums, deductibles, coverage tiers, and eligibility criteria.

Where there is a uniform health plan, the average value is calculated by dividing the total amount of health care expenditures for employees in the plan by the total number of hours payable to all of the employees in the plan. The employer can choose whether to include the expenditures and hours for all employees in the plan (ie, nationwide), or only the Covered Employees in the plan (ie, SF e’ees).
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#### Examples:
Traditional uniform insurance plan: Kaiser Silver. Employer Acme Co. has 250 full time employees enrolled nationwide, and 25 Covered Employees in San Francisco.

#### Option A: Nationwide Average (250 FT e’ees enrolled in the plan)

<table>
<thead>
<tr>
<th>Total Claims Paid by Employer</th>
<th>Total Payable Hours</th>
<th>Average Hourly Expenditure</th>
<th>Compliance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,508,000</td>
<td>250 Employees x 2064 Hrs. = 516,000 Hrs.</td>
<td>$1,508,000 / 516,000 Hrs. = $2.92 per Hr.</td>
<td>$2.92 exceeds the 2018 Large Employer rate of $2.83.</td>
</tr>
</tbody>
</table>

Do NOT count employee’s share of premium.

Include paid vacation hours, sick time, etc. (172 Hr. /mo. maximum)

Calculation: Total Claims Paid / Total Payable Hours

Employer is complying with 2018 HCSO spending requirements for employees enrolled in that plan.

#### Option B: Covered Employee Only Average

<table>
<thead>
<tr>
<th>Total Claims Paid by Employer</th>
<th>Total Payable Hours</th>
<th>Average Hourly Expenditure</th>
<th>Compliance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$120,000</td>
<td>25 Employees x 2064 Hrs. = 51,600 Hrs.</td>
<td>$120,000 / 51,600 Hrs. = $2.33 per Hr.</td>
<td>$2.33 does not meet the 2018 Large Employer rate of $2.83.</td>
</tr>
</tbody>
</table>

Do NOT count employee’s share of premium.

Include paid vacation hours, sick time, etc. (172 Hr. /mo. maximum)

Calculation: Total Claims Paid / Total Payable Hours

Employer must make additional expenditures of $.50 per Hours Payable to each employees covered by the HCSO.
Option C: Employer can’t isolate SF claims, and can’t match up nationwide hours with nationwide enrollment info. Employer may look at total value of claims paid, then divide it by total # employees enrolled, multiplied by 2064 hours, to get average.

<table>
<thead>
<tr>
<th>Claims paid for all employees enrolled nationwide</th>
<th>Use 2064 annual payable hours (172/mo)</th>
<th>Average Hourly Expenditure</th>
<th>Compliance</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3,500,000 claims paid for 950 employees enrolled</td>
<td>25 Employees x 2064 Hrs. = 51,600 Hrs.</td>
<td>$3,500,000 / 1,960,800 Hrs. = $1.78 per Hr.</td>
<td>$1.78 does not meet the 2018 Large Employer rate of $2.83.</td>
</tr>
</tbody>
</table>

*Total # employees enrolled during calendar year, regardless of length of enrollment.

Calculation: Total Claims Paid / Total Payable Hours

Employer must make additional expenditures of $1.05 per Hour Payable to each employees covered by the HCSO.

HCSO Rule 5.9 explains how the above calculations are done when the uniform plan is self-funded. If the employer pays monthly premiums, follow 5.9(a) and does not need to use the annual calculation above. Most self-funded plans, in which the employer pays claims as they are incurred, will follow the instructions in 5.9(b).

5.9(b) states that to be compliant, the employer must demonstrate that the preceding year’s average hourly expenditures meet or exceeds that year’s expenditure rate."

OLSE plans to issue future guidance clarifying the terms “preceding year” and “that year.” For 2018 calculations, Employers should ensure one of the following:

1. Average actual 2018 expenditures (claims paid) equals the 2018 rate; OR
2. Average actual 2017 expenditures (claims paid) equals the 2018 rate.

OLSE is offering this flexibility in the first year of the transition to new rules. For 2019 compliance, employers will need to ensure actual 2019 expenditures match the 2019 rate ($2.93/hr).

Please note the following regarding expenditures:
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- Count only claims **paid** in 2018 or 2017 (not claims incurred)
- Some types of reasonable fees, such as stop loss insurance, may be included as expenditures in the calculations.
- If employer received a refund or credit for a “good claims year,” that amount may **not** be included in the expenditure calculation.
- If 2018 was the employer’s first year with a self-funded plan, only option #1 above (average actual expenditures) is available.

**Top-off payments:**
*Rule 5.10(3)* requires that where the calculations show that the employer’s average expenditures for a self-funded plan fall short of the $2.83/hr expenditure requirement, the employer must make a “top-off” payment by the end of February 2019.

**Example:**
Nationwide, Acme Employer has 100 full-time employees and 50 employees who all work 20hrs per week. 10 full-time employees and 5 part-time employees work in San Francisco and are covered by the HCSO.

After completing the calculation above, Acme determines that its nationwide average hourly expenditure in 2018 was $2.23/Hr. This is $0.60 less than the $2.83/hr expenditure requirement for Large Employers in 2018.

<table>
<thead>
<tr>
<th>Payable Hrs in 2018 per Employee</th>
<th>Shortfall</th>
<th>Employees in SF covered by the HCSO</th>
<th>Total Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>Part time 86 x 12 = 1032</td>
<td>$0.60/hr x 1032 hrs = $619.20/person</td>
<td>5</td>
<td>5 x $624 = $3,096</td>
</tr>
<tr>
<td>Full time 172 x 12 = 2064</td>
<td>$0.60/hr x 2064 hrs = $1,238.40/person</td>
<td>10</td>
<td>10 x $1,248 = $12,384</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td><strong>$15,480 in top off payments</strong></td>
</tr>
</tbody>
</table>

**Who to pay for:**
- Only employees covered by the HCSO are entitled to a top-off payment. For example, if the employer calculated by utilizing a nationwide average, and the plan fell 10 cents short of the required expenditure, employer must make a top-off payment of 10 cents per hour for its San Francisco employees only.
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- For employees entitled to a top-off payment, the payment shall be made on a pro-rata basis based on the number of hours worked by that employee during the year. This ensures that full-time employees and part-time employees get a proportionate percentage of the top-off and that employees who worked the full year receive more than employees who separated from employment during the year.

Where to pay:

- Payments that can count toward the HCEs for 2018 include:
  1. Deposits to the employee’s Health Savings Account; or
  2. Deposits to the SF City Option program on behalf of the employee; or
  3. Any other type of irrevocable health care expenditure.

- Employers must ensure that the top-off payments can be distinguished, via recordkeeping, from other HSA/City Option payments made for the employee to comply with the HCSO in 2019.

- Regarding the SF City Option program, please note:
  - It may be utilized for former employees.
  - Employees enrolled in the employer’s health insurance plan will be eligible for the Medical Reimbursement Account (MRA) program and can use your payment to offset their costs for premiums and other out of pocket medical expenses.

Records of Compliance

- The HCSO requires employers to keep records of compliance for a four-year period. Self-funded employers should keep records of the backup data used to perform the calculations of the hourly expenditures (record of claims paid, enrollment records, etc) as well as the calculation method. These will be requested by OLSE in the event of an audit. The employer should also keep record of the top-off payments made and the calculations for the individual employees who receive those payments.

Best practices:

- Communicate with employees!
  - Notify employees (current and former employees) of the top-off payment. Tell employees what the employer’s spending was on the self-funded plan, the dollar amount of the top-off payment, and where the payment will be made.
  - If the payment is being made to the SF City Option program, inform employees that:
    - They will need to fill out a Program Finder Form before they can access the funds; and
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- There can be a processing time of 2-4 weeks between the payment being made and employees being able to see and utilize the funds in their accounts.
  - Employers are encouraged to use the Sample Letter to Employees Regarding HCSO Top-Off Payments developed by OLSE.
  - During open enrollment, let employees know which plans are self-funded at what that means regarding the other benefits they may or may not receive during the year.
  - If employees are not aware of your top off, they may believe that the employer did not comply with the HCSO.

- Have a knowledgeable point person who can answer inquiries from employees and OLSE!
  - Both employees who receive a top-off payment and employees who do not receive a top-off payment are likely to have questions regarding why they are/are not getting a payment, and how it was calculated.
  - If employees cannot get their questions answered by their employer or benefits administrator, they are likely to contact OLSE. If OLSE also cannot get questions answered in a timely manner, the employer is likely to be audited.

- Be proactive next year by making top-off payments in advance, if the employer anticipates a shortfall
  - For example, if an employer has employees who are enrolled in a self-funded dental plan only, the employer has the full calendar year to calculate the value of its plan. However, the employer knows it will have a large shortfall resulting in a large lump sum payment due in February. The employer can choose to distribute that expense throughout the year by making quarterly City Option payments throughout the year.

**Example:** annual required spend in 2019 for a FT employee is $6,047.52. The employee is enrolled only in the employer’s self-funded dental plan, the value of which is TBD during 2019. Employer makes a $1500 City Option payment in Q1, Q2, and Q3 for a total of $4,500 in advance top-off payments made. At the end of 2019, employer values its dental plan at an average of 53 cents/hr or $1,102.40 spent on that employee’s dental plan throughout the year (53 cents times 2080 hours). $6,047.52 - $4500 - $1,102.40 = $445.12 top off payment owed by end of February 2020.

Although the employer is permitted by Rule 5.10 to wait until the end of February 2020 to address the shortfall, if it chose to do so, the employer would then be required to make a significant top off payment of $4,945.12 to the employee. Advance payments are not required, but some employers find that they help spread the cost throughout the year and also benefit employees during the calendar year.