



# COUNTERPOINTE<sup>SRE</sup><sup>TM</sup>

A Hannon Armstrong Partner


Counterpointe Sustainable Real Estate has partnered with the San Francisco Earthquake Safety Improvement Program to help property owners make soft story retrofit improvements to their properties more affordable. PACE Financing is offered for thousands of risk mitigation, energy efficiency, and water conservation improvements. Through CounterpointeSRE and San Francisco, property owners can enhance the property's value while also promoting a more sustainable and safer environment.

PACE Financing isn't a loan. It is a non-ad valorem assessment added to your property taxes and backed by a municipal bond issuance. The assessment is collected as an additional line item on your regular property tax bill

CounterpointeSRE Program provides terms up to 30 years, fixed interest rates, and no balloon payment. San Francisco Rent Control Board allows 100% passthrough of the soft story retrofit PACE financing to tenants. Our program is designed to help real estate owners free cash flow so they maximize investment in their future and the resilience of San Francisco.

## Seismic Retrofit Program Invest in San Francisco's Future



 **1** Apply Online and Determine Eligibility

### Why CounterpointeSRE

- 100% financing of project, including all permits, inspections and design
- Closing costs can be capitalized
- Maturities between 5-30 years
- Fixed interest rate over the life of the assessment
- No balloon payment; assessments are self-amortizing
- Prepayment is not required upon sale or refinancing of the property
- Financing for other energy efficiency, water, and renewable generation improvements can also be included



**2** Financial Approval



**3** Technical Approval

Sign your contract



**4**

Installation of Improvements and Payments

**5**



To find out more or apply online, visit [www.CounterpointeSRE.com](http://www.CounterpointeSRE.com) (855) 431-4400