



### Schedule of Land Use Committee Hearings

TOPIC (S)	DATE
Places for Jobs	September 17
Places to Live	September 22
Complete Neighborhoods	September 29
Implementing the Plans; Pipeline	October 1
Economic Impact Report and Possible Action	October 6

### OUTLINE

What are the Housing Policy Goals?

How are affordability levels / fees set?

What are the components of the program?

What is the outcome?

# What are the Housing Policy Goals?

Create housing options to meet different housing needs

- Supportive housing for formerly homeless
- Affordable rental housing for seniors
- Affordable family housing for very-low and low income households
- First-time homebuyer opportunities for low, moderate and middle income households



### **Target Populations**

Туре	% of Median Income	Income	Sample Jobs
Extremely low-income rental	0 to 30%	\$0 to \$28,000	Restaurant worker
Very-low income rental	31% to 50%	up to \$47,150	Teaching Assistant
Low-income rental	51% to 60%	up to \$56,600	MUNI Operator
Inclusionary for-sale	80% to 120%	\$66,000 to \$99,000	Police Officer or Carpenter
Middle-income for-sale	120% to 150%	\$100,000 to \$124,000	Teacher + Social Worker



# How are affordability levels / fees set?

- Financial testing performed by Seifel
  - Gauges benefits of new policies against costs of new requirements
  - Structured to provide enough incentive for developers to take advantage of new options.
  - Report of findings
- Carefully calibrated to be aggressive yet feasible
  - If development not feasible, no revenue for plan goals

#### **Incentives**

#### Current Zoning

Plan Offers Benefits to Developers:

- 1. CEQA tiering
- 2. Plan investment/ improvements
- 3. Removal of conditional use
- 4. Removal of density limits
- 5. Height increases

Rezoning Proposal Additional
Affordable
Housing
Requirements



### **Feasibility Testing**

Example Site 4-R			
Size	20,000 SF		
Inclusionary Housing	30% Middle Income Units, Family Size Required		
Changes			
Zoning	M-1 to UMU Remove Density Limit (600 Lot SF per Unit)		
Height	50 to 55 Feet 0 Floors Added		
Units	25 to 52		
Parking	1 to .75 Space/Unit		
EN Public Benefit Fund	\$10/NRSF		
Summary of Impacts	+ \$895,000 (28%) in site value + \$1.7 mil in developer profit		

<sup>\*</sup> performed for all sites by Seifel Consulting Inc.

# What are the components of the program?

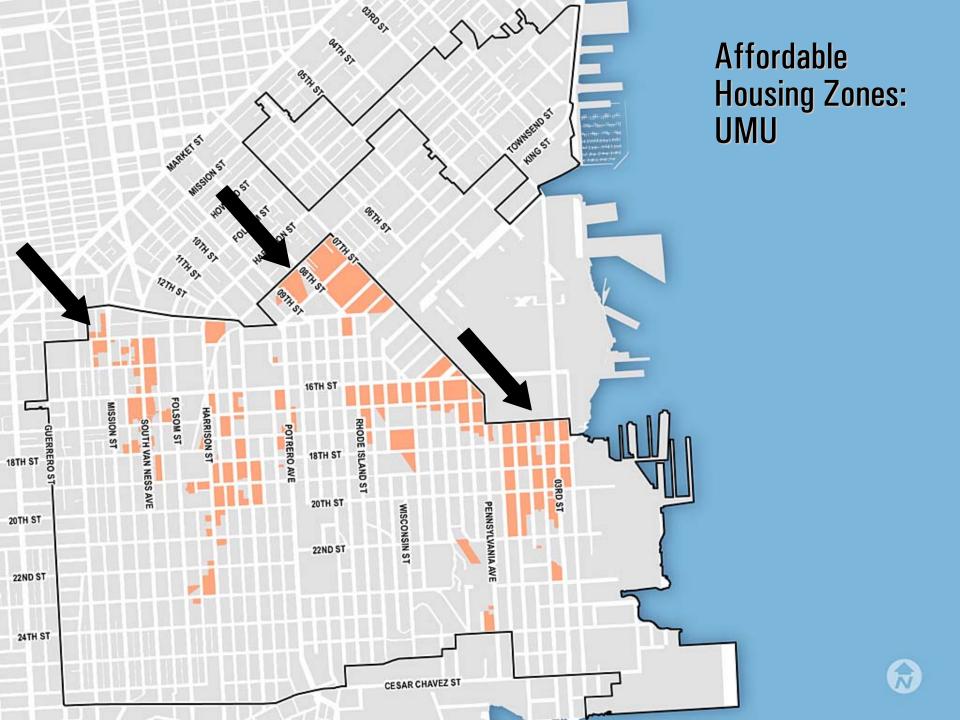
- City-funded affordable housing development through MOH
  - Primarily rental housing development
- Inclusionary Housing
  - Increased percentage requirements and new alternatives aimed at producing more below market rate housing
- Impact fee revenue
  - To be targeted at acquisition of existing housing for neighborhood stabilization

# City-funded Affordable Housing Development

- Central component of the City's affordable housing strategy
- Provides primarily rental housing for households with as low as no income and up to \$47K for a family of four
- MOH anticipates spending approximately 33% of its funding in these neighborhoods
- MOH anticipates funding of approximately 1300 units over the 10 year period with its funds
  - Includes housing on land dedication sites

# Inclusionary Zoning Approach

- Citywide requirement of 15% applies to non-industrial land
- UMU properties have higher inclusionary requirements ranging from 18% to 22%
- Two new alternatives
  - Land dedication: 30% to 45% of homes on large sites
  - Middle-income option: 30% to 45% of homes on smaller sites



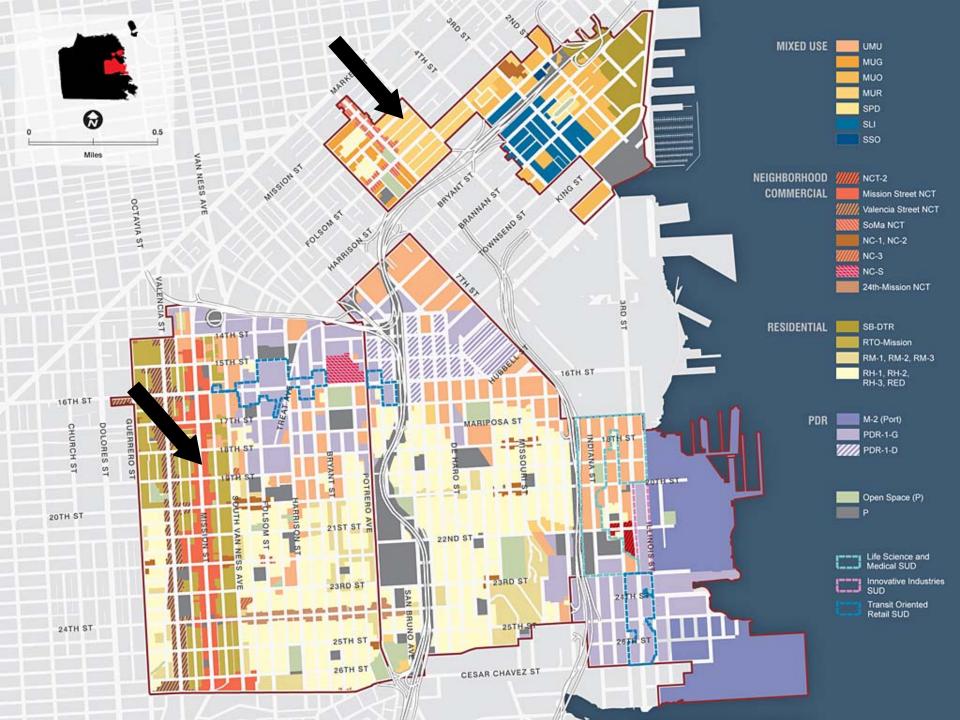


# **Costs to Developers**



# Impact Fee Revenue

- Mission-NCT (Mission Street, 14th Chavez)
- MUR District in East SOMA (between 3rd and 6<sup>th</sup>)
- Base fee of \$8/gsf for infrastructure
- Additional affordable housing fee of \$8gsf required with upzoning
- Fees to be used in partnership with CBOs to acquire existing housing
- Could result in an estimated \$15 to \$20 million



#### What is the Outcome?

-7500-10,000 new units projected

Housing Type	UMU only	Rest of EN
Market Rate	2025	3025
Inclusionary	250	525
Land Dedication	215	n/a
Middle Income	285	n/a
MOH Funded	700	450
Hsg Preservation		150
	app. 3500 new units, 42% affordable	app. 4200 new units, 27% affordable

YIELD: 35% BMR

- •31% affordable to low-moderate
- •4% to middle income

### Redevelopment and Area Plans

and the second s	Marine San Control		Jan 2 2 12 18 18	111 11 11 11 11 11 11 11 11 11
BAYVIEW PLAN	3,724	38%	1,398	\$100 million
MISSION BAY	6,000	28%	1,680	\$128 million
TRANSBAY	3,465	36%	1,238	\$ 108 million
HUNTERS POINT	1,500	32%	480	\$60-\$70 million
TREASURE ISLAND	6,000	30%	1,800	\$270 million
Total	20,689	33%	6,596	\$666-776 million
	THE RESERVE	THE THE PARTY		
EASTERN NGHBDS	7500-10,000	35%	2,575	\$170 million (est)

<sup>•</sup>All of these plans involve tax-increment financing through redevelopment law

### **Comission Direction**

- Adopted full proposal with minor changes
  - Reviewed feasibility of housing requirements
  - Inserted small change to increase equity of requirements on small projects
  - Discussed SoMa Youth & Family Zone

# Thank You!

